

“TERMITE” TERRY’S INSIDER INFORMATION

TOP SECRET

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How To Travel And Stay Bed Bug Free!

Bed bugs were a very common problem in the U.S.. After World War II, we were able to virtually eradicate these pests by using residual insecticides, such as DDT and Malathion. However, bed bugs began to re-emerge during the 1990's in the U.S., Canada, Australia, the U.K. and many other countries.

No one is sure of why these pests have re-emerged to such a large degree. But, when you consider that bed bug activity has increased world-wide and that so many people from other countries are visiting ours, one should certainly consider travel to be a major factor.

Another factor could be the way in which modern day pest control procedures have changed. Everyone wants us to use lower amounts of pesticides when performing pest control services. Twenty years ago, it was common for pest control professionals to treat all of the baseboards in hotels, motels and apartments. So, if someone did bring in luggage that was infested with bed bugs, these pests would likely come in contact with the insecticide and die. In today's world, we don't spray the baseboards in every room with residual products. In many cases, we are only applying baits to control such pests as ants and roaches.

That provides a safer environment for you and your family. But now, without residual insecticide applications, bed bugs are free to travel throughout the room, climb into your bed for a blood meal and to start infestations at will.

Are you planning to take a vacation or business trip?

Here is a list of things you should do before you leave:

- Encase all of your mattresses and box springs before you go. We highly recommend that you use the “Bug Lock” brand encasements. These will completely seal your mattresses and box springs. You need to do this because, if you accidentally do bring bed bugs home with you from your trip, these will keep them from infesting your mattresses and box springs. Please note that most mattress covers are not bed bug proof and if you're serious about keeping them out, don't settle for less than the best.
- Bring heavy duty plastic bags with you in your car. Buy 2 ml or greater plastic bags that are large enough to fit over your suitcases. On your way home from your trip, you'll need to seal your luggage in these bags before you put them in your car. If you do pick up bed bugs while traveling, this will keep them from infesting your car.
- We recommend that you buy “No-Pest Strips”. These will be used to destroy bed bugs that may have got into your luggage during the trip.
- When packing for your trip, we recommend hard shelled luggage because it is less friendly to bed bugs. Items, such as electronics, toiletries, etc. should be packed in Ziploc bags to protect them from bed bugs. Clothing that can be hot laundered or dry cleaned can

(turn the page)

NBA Playoff Trivia . . .

Of all the teams with multiple NBA Finals appearances, only the Chicago Bulls (6-0) and the San Antonio Spurs (4-0) have never lost a series in the finals.



Anniversary Of Astronaut Ed White's First Walk In Space - June 3rd, 1965

“I felt red, white and blue all over.”

- On his walk in space as quoted in Life Magazine - June 25th, 1965.

Rave Reviews!

I just received your March newsletter and it reminded me that I wanted to say thank you for the great job and excellent service you provided for our house fumigation in Huntington Beach. Your representative, Skip, was an excellent source of information about termites and the various eradication options. His inspection was very thorough and the pricing was competitive – not the lowest bid we got, but a good value for what needed to be done. Skip was also present on the day we were to have the work done and worked alongside the fumigation crew to get the job done under some less than optimal weather conditions. It was an overall positive experience working with Skip and Termite Terry – all of the information that was provided, the professionalism and integrity. Skip is to be commended for all of the effort, knowledge and flexibility he brought to the job, resulting in a very satisfied customer.

Dan Sharpe,
Huntington Beach

“Termite” Terry Pest Control Saved Me . . .

I moved into a new apartment that unfortunately was infested with roaches. I was disgusted beyond belief. So, I Googled exterminators and found “Termite” Terry. I called them and within ten minutes, a guy named D.J. called me back. He was sympathetic to my needs and worries about my animals. He assured me that he could take care of the problem and my animals would be unharmed by the chemicals. It took three treatments because I was infested so bad and after the first treatment, I saw nothing - not even roach poop!! My animals were unharmed and I am a very happy roach free girl! If you ever have the unfortunate event of “creepy crawlies” in your house, call D.J. He is the best!

Katie Hively
Huntington Beach

be dealt with when you get home.

While you’re at your destination, here’s what you should do:

- Keep your luggage closed and don’t place it next to beds, upholstered furniture or in a closet.
- Keep items like books, electronics and toiletries in Ziploc bags when you’re not using them. Even your laptop should be kept in a Ziploc bag, especially at night.
- Inspect your bed by pulling back the sheets and checking the edges of the mattress and box springs. Look for signs of live bugs, dark brown or black spots and shed skins from bed bugs. If you see signs of a bed bug infestation, you should notify the property manager immediately.

When you are ready to return home, these are very important steps you need to take:

- Seal all luggage in heavy duty plastic bags before you put them in your car. Again, this will keep the bed bugs from infesting your vehicle.
- When you get home, don’t take your luggage inside your house. We recommend unpacking your items in a well lit garage or outdoors. Be sure to throw out the plastic bags that you used to seal up your luggage. Place them in the trash, outside and away from your home.
- Separate clothing that can be laundered and clothing to be dry cleaned. Seal items to be laundered in plastic bags or in dissolvable laundry bags. Items to be dry cleaned should be sealed in plastic bags and sent to the cleaners as soon as possible.
- Clothing to be laundered should be washed in the hottest possible wash cycle and then placed in a dryer for at least 30 minutes.
- Items that can’t be laundered, such as electronics or luggage, should be put in a plastic bag. Place one

of the “No Pest Strips” that you purchased before the trip in the bag and seal it. Leave the bag sealed for at least two weeks to insure that all bed bugs have been destroyed. NOTE: YOU MUST ALWAYS FOLLOW THE PRODUCT LABEL’S INSTRUCTIONS. NEVER USE THIS PRODUCT WITH FOOD, MEDICINE, SKIN CARE OR COSMETIC ITEMS! Another way to deal with items that can’t be laundered is to put them in a black plastic bag and expose them to a hot environment, such as in an automobile during a sunny day. The inside of the bag will have to reach 115° F for at least 20 minutes. Please note that this method is not suitable for items that may be heat sensitive.

- Double check you mattress and box spring encasements you installed before you left home. These should be inspected from time to time after returning to ensure that you are bed bug free. If you do see any signs of bed bugs, you need to call a professional pest control specialist.

We know that all of these precautions may seem a bit much for you to have to deal with. But, ask anyone that has lived through the nightmare of a bed bug infestation and they will all tell you that these steps are well worth the trouble.

Do you suspect that you have a problem with bed bugs? **Call our office at (949) 631-7348** and we’ll be happy to schedule a check up at your convenience.



Bed Bug (*Cimex lectularius*)

Destructive Pest Intercepted In Atlanta

U.S. Customs and Border Protection offices recently intercepted luggage containing a destructive pest at Atlanta's Hartsfield-Jackson International Airport. An agriculture specialist was inspecting the luggage from two passengers who had arrived from India. The specialist was inspecting a small bag of dried beans when he noticed a very small beetle larvae, slightly larger than a pinhead.

A sample of the larvae was sent to an entomologist where it was positively identified as a khapra beetle. This beetle is one of the world's most destructive pests of stored seed and grain products. The beans were confiscated and destroyed to keep these pests from becoming established in our country.

If the khapra beetle were to become established in the U.S., their damage could result in tremendous economic losses for seed and grain producers because other countries would have to impose quarantine restrictions on exports of U.S. grain.

California first suffered an outbreak of the khapra beetle in 1953. It took years to eradicate this beetle and cost over \$15 million to eradicate.

Termite Terry wants to remind everyone of how important it is to cooperate with authorities at U.S. Customs and our agriculture departments. If you ever want to bring agricultural items in from another state or country, always have them inspected, **FIRST!** Don't try and sneak in these items because if they are infested with insects, you could single-handedly be creating a disaster for all of us.

President's Economic Stimulus Plan Supports Jobs!

President "Termite" Terry has been working hard to promote his economic stimulus plan. Over the past year, his plan has been proven to be successful in improving our local economy and supporting job growth. And, just to remind you, all of this was accomplished without a tax increase.

Here are just a few examples of how some of your fellow citizens have taken advantage of the President's plan:

- Adele Ramos of Lakewood referred our services to Roz Hoffman of Lakewood.
- Sally Lu of Irvine referred us to Kimberly Choi of Irvine.
- Cindy Fidele of San Clemente referred us to Lisa Sherry of San Clemente.
- Mark Larsen of Mission Viejo referred us to Cindy Winther, of Mission Viejo.

President "Termite" Terry would like to thank these fine folks for doing their part to help our economy and in return, they'll all receive a \$50.00 GAS CARD.

To participate, keep your eyes and ears open and the next time you hear of someone in need of pest control or termite control services, share your personal experience with our service and tell them to call us. And, if they become a member of our pest control service or have termite work done on their home, you'll get your very own \$50.00 GAS CARD. The plan is simple and mile after mile, you'll truly enjoy the benefits!

IBM's 100th Anniversary!

On June 16th, 1911, three 19th century companies merged - the Tabulating Machine Company, the International Time Recording Company and the Computing Scale Company all merged to create the "Computing-Tabulating - Recording Company"(CTR). Thomas J. Watson Sr. joined the company in 1914 and over the next two decades, he transformed the company into a growing leader of innovation and technology. In 1924, the company's name was changed to International Business Machines (IBM).

Here are just a very few of the products and developments by this amazing company:

- 1923 - The IBM punch card was developed and became an industry standard.
- 1935 - IBM markets the first electric typewriter.
- 1936 - IBM installed punch card equipment to support records of 26 million Americans for Social Security.
- 1944 - IBM presented its first large scale calculating computer to Harvard University.
- 1952 - They introduced the world's first magnetic hard disk drive for data storage.
- 1953 - The world's first successful open heart surgery was performed using an IBM heart/Lung machine.
- 1964 - They introduce the "360" family of computers - The first data processing system to use microminiaturized circuits.
- 1969 - The magnetic stripe was introduced. These stripes are on every credit card used today.
- 1974 - IBM introduced the first portable computer.
- 1981 - Technology for laser surgery was introduced.

Again, these are just a few of the technologies this company has introduced. What would we do today without them?

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Full Line of Pest Control Service || Termite Fumigations and Treatments || Dryrot and Termite Damage Repairs

****At Termite Terry, We'll Get Rid Of All Your Termites Or
Your Treatment Is FREEEEEE!!****

No, I'm Not Crying Wolf!

Over the years, you've heard me carry on about how important it is to have termite fumigations performed the right way. And, you've heard me talk about how so many fumigators are cutting corners, using worn out equipment and of course, not putting in enough gas to kill the termites. Despite what I've said, there are some that think I'm just "*crying wolf*" and they don't believe there is a problem in the fumigation business.

Recently, I attended a meeting for fumigators and even I was shocked to hear what they had to say. We learned that a fumigation company in our area was raided by officials and they discovered the records of over 700 fumigations which were not reported to our State officials as required. Now, that may not seem like such a crime until you ask yourself why these fumigations were not reported.

Please excuse my dramatic analogy, "But, if you were going to rob a bank, would you call the police and tell them when and where you're going to perform the robbery?" In other words, if you are cutting corners, you are using worn out/defective equipment and you are using little if any gas when you fumigate, you probably wouldn't want to report your work to our officials, either.

Just last week, I personally stopped and photographed such a fumigation. The fumigators who did that job made absolutely no effort to seal up the tent. Their equipment was worn out and if any gas was used at all, I sure couldn't tell. Their tent was flopping in the breeze like a flag and I was able to stick my head in and look around! The sad thing is that customer got completely ripped off and all of his money was completely wasted!

At Termite Terry Pest Control, you always know that your job will be done right and with plenty of gas. How else could we say, "We'll get rid of all your termites or your treatment is FREE! You know that if we did work like those other guys and had to give everyone's money back, we would have been out of business a long time ago!



"Termite" Terry Singleton