

"TERMITE" TERRY'S INSIDER INFORMATION

TOP SECRET

June 2014



www.termiteterry.com

(949) 631-7348

"Home of Your Ironclad, Money-Back Guarantee"

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When To Schedule Termite Treatments & Repairs

We were out inspecting a woman's home recently that had been put up for sale. It was freshly painted and looked great at first glance. But, after we looked closer, we discovered her home had a lot of dryrot and termite damage. Therefore, a substantial amount of wood was going to have to be replaced on her home and she realized that she would have to have her home painted over again. She then said to me, "Why didn't anyone tell me I needed to replace this wood before I had my house painted?"

Many homeowners in Orange County are going to be doing termite treatments, wood repairs and home improvements this summer. The purpose of this article is to help you learn how to do things in the proper order so you can avoid making mistakes like this woman made and save yourself a lot of money.

Let's say you are thinking about replacing your old roof. Here are just a couple of the pitfalls a homeowner may face if things are not done in the proper order:

1. In our experience, **9 out of 10 homes** we inspect with new roofs have had a **new roof installed over old rotten and termite infested wood**. This means that if the homeowner wants to replace the damaged wood at a later date, portions of their brand new roof may have to be removed. This will result in substantially greater cost and can void the warranty of the new roof.
2. Many homeowners fail to address their home's termite problems or painting before installing a new roof. And,

many of these owners are going to be very upset when they find out that termite crews and painters are going to have to walk on their new roof and may cause damage – especially on tile roofs.

Thinking of having your home painted? Watch out because you'll find that many of the painters in our area are in a big hurry to finish the job and they will go ahead and paint over old dryrot and termite damage. This is not good! The paint won't stick and in a very short time, the paint will start flaking off in these damaged areas and your new paint job will be ruined. It also means that if you do decide to repair the wood damage at a later date, much of your new paint job will be thrown in the trash and you'll have to have your home painted again. House painting is expensive so why would you want to pay to have it done twice?

How To Prevent A Lot Of Headaches And Save Thousands Of Dollars

Call Termite Terry at (949) 631-7348 and have your home inspected **before** you start any work. Areas that need repairs will be noted and if termite treatments are needed, you'll learn of the different options you have available.

Schedule your work in sequence so you don't wind up doing the same work twice. If you're not sure about the order, **call us** and we'll be glad to assist.

(turn the page)

70 Years Ago On D-Day . . .

On June 6, 1944, over 160,000 Allied troops landed on the beaches of Normandy, France. Another 195,000 Allied Naval and Merchant Navy personnel in over 5,000 ships were also involved in what was to become the largest amphibious invasion in world history.

"I mean, there's no arguing. There is no anything. There is no beating around the bush. 'You're fired' is a very strong term."

Donald Trump, born June 6th, 1946

Rave Reviews!

“My husband and I wanted to thank you for your crew’s superior work done on our home.

Your Field Supervisor, Skip, explained everything that would be happening, step by step and helped us understand the paperwork and what would be done. He came back a few days before the fumigation was to proceed with the proper bags to put our food and staples in that needed to be sealed. He showed us the proper way to seal the bags and opened up all the cabinets to make sure that we didn’t forget to bag some of the items.

Your crew showed up on time; were very polite and courteous and all of them had a stellar work ethic. They all had different responsibilities and they performed them in an outstanding fashion.

The tenting went up very quickly and all areas of our home were very professionally sealed. The wood repairs were completed in one day.

We were able to get back into our home when you said it would be ready. When the job was finished, there were no signs of them ever being at our home.

We will most certainly recommend you to our neighbors or anyone that needs termite work.

Thank you for your superior service.”

Sheila and Hershel Gershwin
Huntington Beach

“Skip checked the interior and exterior of my condo including the attic. He did not find any termite activity. Skip advised us to have an inspection annually and we didn’t have to pay for the inspection.”

Joanna Valdezco
Rancho Santa Margarita

Here is a typical schedule we suggest for homes that are being re-roofed:

1. Call Termite Terry and order a termite inspection so you’ll know what is needed before you start the project.
2. Have your roofer remove the existing roof and have our carpenters replace all damaged wood as needed.
3. If a fumigation or termite treatment is needed, have it done at this time.
4. Have all the wood trim and exterior painted as needed.
5. Last, have your roofer install the new roof.

By doing things in this sequence, no one will need to go back on the roof again and your home will be set to go for another decade!

For homes being painted, we suggest the following schedule:

1. Call Termite Terry and order a termite inspection so you’ll know what is needed before you start the project.
2. Have our carpenters replace all the dryrot and termite damage as needed.
3. If a fumigation or termite treatment is necessary, this is the time to do it.
4. Next is painting.
5. If roof repairs are needed, always have a roofer do this as your last project. You don’t want anyone walking on the roof after they are finished!

Every situation is different, but this schedule works pretty well for most homeowners and you’ll save yourself a bunch of headaches and money, too!

Are you getting ready to start your home improvement project? Call us at **(949) 631-7348** and we’ll schedule an inspection at your convenience!

Big-Headed Ants Invade Costa Mesa!

State agricultural officials have confirmed presence of the aggressive

“*Pheidole megacephala*” species of the big-headed ant in the front yard of a home in Costa Mesa. This is the first documented sighting of this species in its natural environment anywhere in California.

Big-headed ants are native to Africa but are sometimes found in humid regions such as Florida and Hawaii. Officials believe the ants may have arrived in our area on a plant or in a shipment that was overlooked by agriculture inspectors.

“While the ants don’t pose a significant threat to humans, they can displace native ant populations and present problems for other insects, as well as agriculture,” said Richard Tiffer, a plant pathologist with the Orange County agriculture commissioner’s office.

Burl Poaching Threatens Our Redwood Forest

America’s redwood forests are under assault by tree poachers. These poachers are using chain saws to cut off burls, located at the base of trees, so they can sell them to wood dealers. These burls are prized by wood workers because of the wavy patterns in the wood.

A burl is a knobby growth most commonly seen at the base of some coastal redwoods, though it can also be found high in the canopy as well. Burls are attractive for making bowls, clocks, furniture and other natural wood products. Wood dealers are paying \$2 to \$3 per pound for burls which may weigh as much as several hundred pounds, each.

California’s redwood parks are home to the tallest trees on earth (as much as 379 feet high) and some are up to 2,000 years old.

Burls are crucial to the survival of the redwoods. When a burl is cut off, much of the bark is damaged or removed and that bark is critical to protecting the redwoods from

infection and insects. The bark also protects the trees from fire because the material is flame resistant.

Burls also contain the trees' dormant seed buds. In other words, if a tree dies after the burl is removed, it cannot follow its natural course and reproduce.

State park officials are limiting nighttime access to areas where they suspect tree poaching will occur. Managing the forest is difficult because we have 133,000 acres of public land with redwood giants. Prime locations for poachers are the desolate areas where there are few visitors, which makes it easy for them to work undetected.

Taking burls from a state park is a crime and their size determines whether the crime is a misdemeanor or a felony.

During the past 150 years, officials estimate that 95 percent of the original forest has been cut down. The only remaining old growth forest in existence is almost entirely within the Redwood National Park.

Termite Terry says, "If you haven't ever been to our Redwood National Park, you really should make plans to see it. There are no words you can use to describe the magnificence of these giant trees. It is very important we protect what is left of this precious natural resource so our future generations can enjoy the spectacular beauty of these trees."

Is Eating Acorns A Nutty Idea?

The World's breadbaskets are straining to meet the demands of our Earth's growing population and researchers are looking for sustainable alternative food sources.

During the past decade, various Web sites, magazines and newspapers have recommended that acorn-based items be reintroduced into our diets.

There is a growing interest in foraging for local, edible wild plants, eating new and evermore exotic food items and the need for gluten-free ingredients. Acorns fit all of these criteria and may be on the verge of a dietary comeback.

Acorns have always been a major component in the diets of various species of wildlife. Insects, birds and mammals obtain much nutritional value from eating them. Historically, many of our human ancestors had acorns as a regular part of their diet. Throughout time and across continents, acorns were eaten raw, roasted and boiled, and have been used to make oil, soup, mush, flour, coffee and snacks.

There are many different oak species and the nutritional content will vary with the species and local environment. Acorns appear to be higher in caloric content per weight than cereal grains. They are a reliable source of vitamin C and starch, high in magnesium, calcium and phosphorus.

Most acorns contain bitter and astringent water-based tannins that make them inedible in their raw form. However, the tannins can (and should) be leached out of the acorns using various traditional or modern processes. A common method is to boil the shelled acorns repeatedly and continue changing the water until the bitterness is removed.

Acorn flour is gluten free and can be used in place of whole wheat, corn or regular flour. Since acorn flour doesn't rise or bind like regular flour, many recipes will have you use a 50/50 mix of acorn and regular flour.

How about an acorn burger tonight? Mix ½ cup acorn mush and ½ cup oats. Add salt, pepper, garlic, onions, some butter and start cooking! ☺

Wimbledon Fun Facts!

Wimbledon is the most prestigious tennis tournament in the world and is the oldest Grand Slam tournament that is played on grass. This year's event is scheduled to start on June 23rd and finish on July 6th. Here are some fun facts about Wimbledon:

- The "All England Lawn Tennis & Croquet Club" was founded in 1868
- The club started off as the "All England Croquet Club". Lawn tennis was introduced at the club in 1875.
- The first tournament was played in 1877. It featured men's singles play and Spencer Gore came up as the event's first winner.
- The women's singles and men's double events were added in 1884. The women's doubles and mixed doubles events were added in 1913.
- Maud Wilson became the first ladies' singles champ in 1884.
- May Sutton of the US became the first foreign champion when she won the ladies' singles in 1905.
- All players in the tournament have to wear white clothing.
- Anna Kournikova was ordered to change in 2002 when she got caught practicing in black shorts.
- The longest match at Wimbledon was played by John Isner and Nicolas Mahut in 2010. It lasted 11 hours and five minutes.
- Martina Navratilova is the event's winningest player with nine ladies' singles titles.
- The last British man to win the event was Fred Perry in 1936. He was a three-time champ.
- Willie Renshaw and Pete Sampras both have seven men's singles titles.
- Althea Gibson was the first African-American to win in 1957.
- The last married woman to win was Chris Evert in 1981.
- Wooden rackets were last used at Wimbledon in 1987.

"Termite" Terry's Insider Information is Published by:

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Fungus Wreaks Havoc On Gourmet Coffee

Central American farmers are fighting a devastating coffee disease caused by a fungus called "coffee rust". The fungus is especially deadly to Arabica coffee and they predict crop losses of \$500 million and the loss of 374,000 jobs this year. Most of our high-end specialty coffees are made up of Arabica coffee beans.

The fungus is orange-colored and is called Roya, or coffee leaf rust. It has swept through coffee fields from Mexico to Panama, where some of the rarest and most expensive beans are grown. Roya thrives on coffee tree leaves and it chokes off the source of nutrition for the coffee cherries that encase the beans. When a tree has been afflicted, it will produce fewer cherries and harvested beans are sapped of flavor.

Coffee production in Central America is expected to shrink 16% this year. Scientists and farmers believe Roya will be an even larger threat next year as the condition of infected trees worsens and the fungus spreads to new areas.

The U.S. Agency for International Development has announced a \$5 million partnership with Texas A & M University's World Coffee Research center to try and solve this fungus problem. Our government is mainly concerned about the economic security of the small coffee farms abroad. If these farmers lose their jobs, it will increase hunger and poverty in the region and may increase violence and drug trafficking.

Major U.S. coffee companies have been able to make up for the shortfall by purchasing beans from Columbia and Brazil. Small coffee companies have found it increasingly difficult to source specialized coffee beans and will have to either raise prices or use blends that are easier to find.



"Termite" Terry Singleton