

# "TERMITE" TERRY'S INSIDER INFORMATION

**TOP SECRET**

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[www.termiteterry.com](http://www.termiteterry.com)



(949) 631-7348

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## Are You Scheduling For Roof Replacement & Painting?

It is springtime and a lot of homeowners in Orange County are doing home improvements. Replacing an old leaking roof or having your home painted are good things to do. In this article, we'd like to share information with you on how to schedule projects like these in the proper sequence so you can avoid a lot of headaches and save yourself a lot of money.

### Why is an article like this so important?

Let's say you're going to have your old roof replaced. Here are just a couple of the pitfalls you may face if the project is not done in the proper sequence:

1. In our experience, 9 out of 10 homes we inspect with new roofs have had these new roofs installed over old dry-rotted and termite-infested wood. This means that if they want to replace the damaged wood at a later date, portions of their brand new roof may have to be removed. This will result in **substantially greater cost** and **may void the new roof's warranty**. Wouldn't it be better to have the wood replaced while the roof is off?
2. Many homeowners fail to address their home's termite problems or painting before installing a new roof. A lot of these owners become very upset when they find out that termite crews and painters are going to have to walk on their new roof and potentially cause damage. The damages are probably going to be minor if the

roof is made of composition shingles. But, if it's a tile roof, the **damages could be significant**. Wouldn't it be better if you had the home fumigated and painted before the new roof was installed?

If you're going to have your home painted, here is a point you really need to consider;

### Many painters will paint right over old dry rotted and termite damaged wood.

What this means to you is that in a very short time, the paint will start flaking off in these damaged areas and your new paint job will be ruined. It also means that if you do decide to repair these wood damages at a later date, much of your new paint job will be thrown in the trash and all of the repaired areas will have to be re-painted. House painting is expensive! **Why would you want to pay to have it done twice?**

## How You Can Save Thousands Of Dollars When Doing Home Improvements And Prevent A Lot Of Headaches

Before you start any work, order a termite inspection. Areas that need repairs will be noted in the report and if termite treatments are needed, you'll learn of the different options you have available.

You need to schedule your work in sequence so that you don't wind up doing the same work twice. If you're not

(turn the page)

### 150 Years Ago ...

On April 15, 1865, President Abraham Lincoln was assassinated by John Wilkes Booth, a Confederate sympathizer.

### Remembering Marlon Brando

*The only reason I'm in Hollywood is that I don't have the moral courage to refuse the money.*

Marlon Brando, born April 3, 1924

## Rave Reviews!

*"I have known Terry for about four years now; and have used Termite Terry's services in very difficult circumstances. I can say that Terry and his team are very careful and methodical; and spend a lot of time explaining what they are doing; why they are doing what needs to be done; and why. What is most important is that if something needs to be done that is outside the scope of their expertise, they tell you so – and then are more than happy to get you to someone who can help you. If you are thinking about buying a home and need a great pest inspector, always insist on Termite Terry!"*

Mark Holmes, Esquire  
Irvine

*"Your technician removed two wasp nests from under my eaves after inspecting all around my one-story house. He also used a spray to prevent their return for a while.*

*He arrived on time and completed the work efficiently and he charged me only about half of what I was quoted on the phone. I've never had that happen before. I wish I could find a plumber like that."*

Myron Braunstein  
Newport Beach

*"We just wanted to commend your company on the service you provided us with the building that we own in Laguna Beach. Your company was so diligent throughout the whole process of tenting our building. Thank you so much for a job well done!"*

Pamela Brown, Director  
Village Gallery, Inc.  
Lake Forest

sure about the order, **call us at (949) 631-7348** and we'll be glad to assist.

### **Here is a typical schedule we suggest for homes that are being re-roofed:**

1. Call Termite Terry and order a termite inspection so that you'll know what is needed before you start the project.
2. Have your roofer remove the existing roof. Then, have our carpenters replace all dry rotted and termite damaged wood as needed.
3. If a fumigation or termite treatment is needed, this is the time to do it.
4. Next, have all the wood trim and exterior painted as needed.
5. The last step is to have your roofer install the new roof.

By doing things in this sequence, no one will need to go back on the roof again and your home will be set to go for another decade!

### **For homes that are being painted, we suggest the following schedule:**

1. Call Termite Terry and order a termite inspection so that you'll know what is needed before you start the project.
2. Have our carpenters repair and replace all damaged wood as needed.
3. If a fumigation or termite treatment is needed, this is the time to do it.
4. Now, it's time to paint.
5. If roof repairs are needed, always have a roofer do this as your last project. You don't want anyone walking on the roof after they finish!

Every situation is different but these schedules work pretty well in most cases. By following these guidelines you will prevent a lot of headaches and save yourself a bunch of money, too!

Are you getting ready to start your home improvement project? Call us at **(949) 631-7348** and we'll schedule an inspection at your convenience!

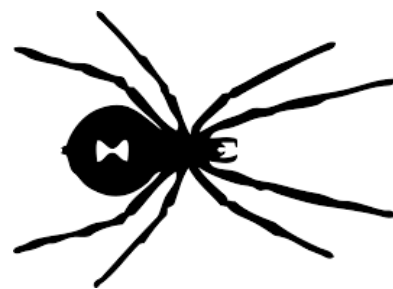
## Using Spider Venom To Kill Chronic Pain

Chronic pain is the most common cause of long-term disability in the U.S. The thought of spiders may make your skin crawl but a new study suggests that spider venom could lead to a more effective treatment for those who suffer from chronic pain.

Researchers recently announced they found seven compounds in spider venom that block a key step in the body's ability to pass pain signals to the brain.

One of the most common pathways involved in chronic pain is called Nav1.7. Professor Glenn King, of the Institute for Molecular Bioscience at the University of Queensland in Australia, believes that targeting this pathway could help treat a wide range of pain conditions.

Professor King said, "A compound that blocks Nav1.7 is of particular interest for us. Previous research shows indifference to pain among people who lack Nav1.7 channels due to a naturally-occurring genetic mutation – so blocking these channels has the potential of turning off pain in people with normal pain pathways."



The research team screened the venoms of 205 species of spiders. 40% of the venoms they tested contained at least one peptide able to block the Nav1.7 pathway. After narrowing their choices to seven promising compounds, they were able to identify one that was likely to be the most effective: Hd1a. This compound was identified in

the venom of a species of spider called *Haplopelma doriae*, which is a member of the tarantula family.

Dr. Julie Klint, also of the Institute for Molecular Bioscience said, "Untapping this natural source of new medicines brings a distinct hope of accelerating the development of a new class of painkillers that can help people who suffer from chronic pain that cannot be treated with current treatment options."

## 2015 Predicted To Be A Bad Year For West Nile Virus

Some may have thought that our problems with West Nile were behind us during the years of 2009, 2010 and 2011. Government agencies were using trucks and planes to spray and eliminate hundreds of thousands of mosquitoes. Public education campaigns were also being ran that reminded people to drain standing water and to use mosquito repellent.

2012 was the start of California's long draught and that was when we saw the number of West Nile cases triple from 158 to 479. In 2014, the number of cases rose to 798 and West Nile claimed 29 people's lives.

Experts blame the ongoing drought and are predicting another bad year in 2015.

### Why Are Droughts A Problem?

Streams of water stop flowing during droughts and quite often, only pools of water are left. Many of these pools of water become stagnant and mosquitoes are very attracted to stagnant water.

Another important point to consider is that when we have droughts, the water in our wilderness areas becomes in short supply. This forces birds that carry West Nile to move closer to artificial sources in populated areas. These birds are then

bitten by mosquitoes and this is how the infection is spread to more people.

Orange County has been hard hit and they recorded 266 human cases of the disease in 2014.

"Our infection rate in mosquitoes was off the chart," said Jared Dever, spokesman for Orange County Vector Control. "Essentially every mosquito we captured in Orange County was testing positive."

The Orange County Vector Control tells us that the most common breeding sites for mosquitoes are located around our homes.

Unmaintained swimming pools are a huge source of mosquitoes and there are thousands of them in Orange County. If you know of a pool like this, please call the Vector Control District and have them treat it.

They tell us to go around our homes and check for standing water. Fish ponds, bird baths, clogged rain gutters, open cans, flower pots and old car tires are important places to check. If you see standing water, drain it and fix these items so they will stay dry.

Check the screens on your doors and windows. If they are damaged, you need to have them repaired to keep these pests out of your home.

Lastly, if you're going to be outdoors and you suspect there are mosquitoes, wear long sleeved shirts, long pants, socks and shoes. Another great suggestion is to use a product, such as "Off Insect Repellent" or "Deep Woods Insect Repellent." Both of these products were tested by the Centers for Disease Control and are proven to be effective.

Be safe and let's all work together to solve this problem.

## Fun Facts About The Boston Marathon

The Boston Marathon is the world's oldest annual marathon and will be held this year on April 20<sup>th</sup>. Here are some fun facts about the event:

- John McDermott won the first Boston Marathon in 1897.
- 30,000 runners from all 50 states and more than 60 countries will participate in this year's marathon.
- John Kelley is the man who ran the most marathons. He started 61 times, finished 58 times and won twice – in 1935 and 1945.
- Over one million spectators are expected at this year's event.
- The first runner to receive prize money for winning the marathon was Robert de Castella, of Australia, in 1986.
- Women were not allowed to run the marathon until 1972. In 1966, Roberta "Bobbi" Gibb became the first woman to run the entire event. She had to disguise herself by wearing her brother's Bermuda shorts and hooded sweat shirt.
- Ernst van Dyk, of South Africa, holds the record for the most wins with nine victories and he did it in a wheelchair!
- Although famous for its hills, the marathon is actually mostly a descent, from 475 feet above sea level to 16 feet above.
- Kenya's Catherine Ndereba tops the women's division with 4 wins.
- Clarence DeMar, of the U.S. has the most wins in the men's division with 7 victories.
- Madonna Buder, the "Iron Nunn", finished the marathon in 2012 at the age of 81!
- Geoffrey Mutai, of Kenya, holds the course record at 2:03:02. The women's record is held by Rita Jeptoo, of Kenya, at 2:18:57.
- In 2014, Meb Keflezighi became the first American to win the marathon since Greg Meyer in 1983.

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785 W. 17<sup>th</sup> St. #G, Costa Mesa, CA 92627

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Costa Mesa, CA 92627

Office: (949)631-7348 Fax: (949)722-6190

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## Unsanitary Tofu Company Shut Down

The Department of Justice and the Food and Drug Administration recently shut down an unsanitary tofu company in California. The company made a rainbow of soy products, including soy drinks, soft tofu, fried tofu balls and firm tofu. Unfortunately, officials tell us there were some extra, unsanitary colors in their said rainbow.

After repeated FDA violations, the company has agreed to shut down indefinitely, or until their facility is deemed safe by the FDA.

Here are just a few of the items noted in the complaint:

- "Defendants failed to take effective measures to exclude pests from the processing areas and protect the food on the premises from being contaminated by pests." Insects were found flying around the firm's tofu processing area and outside of the cooler area. Pigeons were also found sitting outside on top of plastic-wrapped raw soybean pallets.
- Condensation from the ceiling was found dripping onto ready-to-eat bulk tofu and the stainless steel packing table. Mold was apparent near this condensation.
- Bulk fried tofu balls were found packaged in unlabeled plastic bags and none of the ingredients were declared.
- Defendants failed to maintain equipment and utensils. Investigators noted dark yellow residue on the handles and sides of stainless steel trays used to hold ready-to-eat firm tofu. Long white residue strips were also noted on the conveyor belt used to produce firm tofu.

The list goes on and on, including comments about employees not washing their hands and using dirty spatulas they picked up off the floor. Let's all thank our officials for shutting this company down. Meanwhile, be careful of where you buy your food and what you eat – one never knows what additional ingredients may have been unintentionally added.



"Termite" Terry Singleton