

# "TERMITE" TERRY'S INSIDER INFORMATION

**TOP SECRET**

March 2016



*Happy Saint Patrick's Day!*

[www.termiteterry.com](http://www.termiteterry.com)



(949) 631-7348

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## The Case Of The "Mysterious Beetles"

Years ago, Termite Terry received a call from a professor at Chapman University. She said she was having a problem with beetles getting into all of her food at her home and asked if he could stop by for an inspection.

Termite Terry arrived at her home later that day and started by looking inside of her kitchen cabinets. Sure enough, he saw many of these beetles in various food items and flying around the kitchen.

After examining one of these pests, he determined that they were "Drugstore beetles." He explained to her that Drugstore beetles feed on flour, breakfast cereals, dog food and almost any food they can find.

The first thing he said they would have to do is find all of the food items that were infested with these pests and dispose of them. One by one, they went through the items. Boxes were opened and packages were all carefully examined. Those foods in factory sealed glass containers and metal cans were not a concern because there was no way that one of these beetles could infest any of those. Terry filled up several large trash bags with infested food and he took them outside to his truck so he could haul them away.

Some of the items looked to be free of these pests and he told her to put those items in sealed plastic containers or to place them into the refrigerator or freezer for their protection.

After all of this work, they both thought they had solved

the problem and Termite Terry went on his way to another appointment.

Several days later, she called back and said that the beetles were still flying all around her kitchen and living room. Termite Terry suggested they may have over looked something and he went back to her home.

What she said was true; the Drugstore beetles were flying all over the place. They inspected all the remaining food items but could find no evidence of anything being infested. By this time, she was becoming really frustrated with the situation and she decided it was time to throw all of her food away. They bagged up all of these remaining items and he took them outside to his truck.

Termite Terry was concerned that maybe she had some other food items stored in other areas of her home. They carefully went through all the other rooms, checking all of the cabinets, closets and drawers. A few other items were located but there were no signs of infestation. She was fed up with the situation and told him to throw them away, regardless of whether or not they saw any signs of pests.

They both agreed they had thrown everything away that could pose a problem and that there was nothing left for these pests to eat. Termite Terry told her to let him know if she had any further problems and went on his way.

Termite Terry was convinced he had solved this case and filed all of her paperwork away. But, a few days later,

(turn the page)

### 80 Years Ago . . .

On March 1, 1936, construction work on the Hoover Dam was officially completed. The 49 million dollar project was built in only five years and today, it provides enough electricity for over 1.3 million homes.

### Celebrating Chuck Norris

*"A lot of people give up just before they're about to make it. You know you never know when that next obstacle is going to be the last one."*

Chuck Norris, born March 10, 1940

## Rave Reviews!

*"My wife and I are very pleased with your company and staff. This is the type of letter we enjoy writing. We can't help but to share our complete satisfaction to you about the service we received from Mr. Erik Kennady, your fumigation sub-contractor and Alberto, the foreman in charge. Of course, this includes Mr. Terry Singleton, the President. He showed up at the beginning, middle and end of the task! That says something about the passion he has for his company. I might add that your entire team made it difficult to sense who was in charge, because every associate represented such a professional attitude that they did not need titles or supervision. What an example of great management."*

*Termite Terry Pest Control is a 5 Star company and I would and will offer recommendations to many of our friends and neighbors."*

Mr. and Mrs. B.H. Gertler  
Newport Beach

*"I would like to personally thank Terry and give deserving recognition to his staff for servicing my needs for the protection of my home in Fountain Valley. I want to give personal attention for the gentlemen who performed the task of repairing the damaged wood on this home, for they had repaired the wood damage with superb quality and pleased me with the highest of those expectations for the work done. Thank you gentlemen in accordance to your professionalism for once again, with dedication, quality, service, preparation, servicing my needs, and the completion of the work in a timely manner. I would like to personally thank your inspector for his support, practices, strategies, analysis, reporting and what ever it took with those accuracies to perform and complete the job in a professional manner for in all such capacities, you had performed a superb job. Thank you once again, for you have me as a life-time customer."*

Stanley J. Pinta, Chaplin for the V.A.,  
V.F.W., United States Navy  
Fountain Valley, California

she called him at the office, only to tell him that the bugs were still there.

Oh, you should have seen the look on Termite Terry's face when he heard her say that! Another appointment was set and he went back to her home.

When he got there, the Drugstore beetles were still flying around as if nothing had ever been done. She had another class to teach at the university, so she left him there to find the problem.



"Termite" Terry  
As Columbo

Termite Terry started another investigation and went through every single cabinet, closet and drawer in every room of the house to find the answer. He came up empty handed.

By this time, Termite Terry was completely mystified. In complete frustration, he sat down on her couch and was almost ready to start crying. All that was left for him to do was to say a prayer to God and ask him for an answer.

Termite Terry started thinking the case through, again. There was no doubt in his mind that these were Drugstore beetles. He knew what they liked to eat and where they lived. Where could these pests be? Was he going to have to start opening up the walls and take all the beds and couch apart?

While sitting there, he looked around the room, trying to decide where to start. He reached over to turn on the table lamp next to him.

When he turned on the light, he noticed that the lamp had a large base made of green glass. The lamp base looked rather odd – you don't usually see items like this in a home. After closer examination, he noticed that the lamp base was filled with something. He got out his flashlight to take a closer look and he couldn't believe what he saw – the lamp was filled with dried beans! He looked even closer and there was the answer. The dried beans were infested with Drugstore beetles! His prayer had been answered!

Termite Terry couldn't wait any longer and he quickly called the professor to tell her what he had found. She didn't even want to see it and told him to throw the lamp away. The case of the "mysterious beetles" was solved and he could finally close the books on this one.

Fortunately, not all pantry pest problems are this difficult to solve. If there is one lesson to learn from this story, it is that there is no substitution for thorough inspections.

Do you have a problem with pantry pests in your home? **Call us at (949) 631-7348** and we'll be happy to investigate your case.

## Man Is Upset With Bed Bugs And Sets Apartment On Fire

A man in Detroit was so upset when he found bed bugs crawling on his body that he sprayed himself with alcohol. He then lit a cigarette and tried to burn one of the bed bugs. The cigarette ignited the alcohol and his body and couch went up in flames.

The accidental fire, which started at about 4:30 am on Sunday, destroyed four apartment units and twenty more received water damage.

The man who started the fire managed to escape, but was severely burned. He was taken to a hospital where he is still recovering.

Ladies and gentlemen, if you have a problem with bed bugs, using alcohol and setting them on fire is not the answer. Bed bugs are by far and away the toughest pests to control and when these pests attack, you need to call a professional.

Have a problem with bed bugs? **Call Termite Terry at (949) 631-7348** and we'll be happy to recommend a much "safer" solution.

## SC Johnson Donates \$15 Million

SC Johnson is donating \$15 million to help protect needy families from the global outbreak of the Zika virus.

The Zika virus is transmitted to people through the bite of an infected *Aedes* species mosquito. These mosquitoes are also known for the spreading of dengue and chikungunya viruses.

SC Johnson (SCJ) has donated 54,000 units of insect repellent to the County of Hawaii Civil Defense Agency. This county has been experiencing a dengue fever outbreak since late 2015 to the present. They are also working with partners to provide assistance to Latin America and the Caribbean to help protect from the mosquito that may carry the disease.

"The people who work at SCJ and I feel a strong commitment to helping ensure pest control products are provided to help protect needy families from the mosquitoes that may carry these diseases," stated SCJ Chairman and CEO Fisk Johnson. "Since the Zika outbreak began in Brazil and has spread to other countries, we have ramped up our global production to help ensure an adequate supply of our products is available in stores, and more importantly, for a donation such as this. We are proud that this donation will help those who are especially

vulnerable to the dangers of mosquito-borne diseases."

The Centers for Disease Control has issued special travel notices for those going to Cape Verde, the Caribbean, Central America, Mexico, the Pacific Islands and South America. If you are looking to travel to any of these areas, we strongly suggest you go on to the CDC's website for additional information.

## The President's Economic Stimulus Plan

The election battles appear to be getting more heated and tougher everyday. Some candidates have even dropped out of the race, but President Termite Terry's campaign is still going strong. He is receiving strong support from the voters because they know he's prepared to deliver on his promise to help improve our nation's economy. Here are just a few of your fellow citizens who have benefited from his Economic Stimulus Plan:

- Don Reeves of La Mirada gets another gas card for referring Larry Krueger of Seal Beach.
- Taylor Burnham of Aliso Viejo recommended our services to Cathy Nelson of Newport Beach.
- Sweatpea of Fountain Valley referred us to Barney and Margo Gertler of Newport Beach.

The President's plan is easy! All you have to do is simply refer us to someone who needs a termite treatment, wood repairs or a monthly pest control service. And, if they hire us, we'll send you a **\$50.00 Gas Card**. That is real economic stimulation you can bank on!

## Fun Facts About March Madness!

The NCAA Men's Basketball Championship is about to get underway and here are some fun facts about the tournament:

- The tournament was created in 1939 by the National Association of Basketball Coaches, and was the idea of Ohio University coach Harold Olson.
- UCLA's legendary coach, John Wooden, led his teams to victory seven years in a row (67-73) and he leads all coaches with a total of 10 wins in the tournament.
- UNLV holds the record for the largest margin of victory. In 1990, Jerry "Tark the Shark" Tarkanian coached the team to beat Duke University by 30 points (103-73).
- CBS broadcaster Brent Musburger used the term "March Madness" during his network's coverage in 1982 and is credited for bringing the term mainstream.
- North Carolina has the most Final Four Appearances with 18.
- Rick Pitino is the only men's coach in NCAA history to lead three different schools (Providence, Kentucky and Louisville) to a Final Four. He is also the only coach to lead two different schools (Kentucky and Louisville) to an NCAA Championship.
- Kareem Abdul-Jabbar is the only player to have won the "Most Outstanding Player" award three times (1967-1969).
- Harvard holds the record for the longest drought between NCAA Tournament appearances at 66 years (1946-2012).
- The lowest-seeded team to ever win the tournament was #8 Villanova, which went on to beat heavily favored Georgetown in 1985.

Who is going to win this year? Think it will be the Oklahoma Sooners? Place your bets!

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**"You're Going To Love Living In A Pest Free Home.  
I Guarantee It."**

## Lawsuit: Rodents Love Eating Honda's Wiring

In a move to become environmentally friendly, Honda is using a soy-based coating on their car's wiring and rodents have found this tasty coating to be irresistible. A federal class-action lawsuit has been filed and they asking for Honda to pick up the tab for damages caused by mice, rats, rabbits and squirrels.

Honda has said the soy-based wiring insulation is less expensive to produce and that it is gentler on the environment because it is biodegradable. "Unbeknownst to plaintiffs, however, a real and continuous unintended consequence of this soy-based insulation material is that it attracts rodents and other animals that are drawn by the soy content of the insulation, and proceed to chew through the insulation and electrical wires that the insulation coats," the complaint states.

One of the plaintiffs says that he took his car to a dealer because the wiring was "shredded through." The dealer told him that the repairs were not covered by the warranty. It is interesting to note that the mechanics did find a live rabbit still eating the wiring and they were even nice enough to give him a photo of the rabbit chewing away! The plaintiff said he paid about \$765 for the repair.

Honda is well aware of the problem and they will happily sell you some rodent repellent tape to help protect against this type of damage. One mechanic also suggested that you may want to coat your wiring with coyote or fox urine to help repel the rodents. Can you imagine seeing your mechanic collecting urine from coyotes and foxes caged up in your neighborhood garage? Do you have to do that on every service? Oh my!!

The lawsuit is seeking class certification, actual and statutory damages for breach of express warranty and violation of the Magnuson-Moss Warranty Act, and creation of a common fund for legal costs and fees.



"Termite" Terry Singleton