



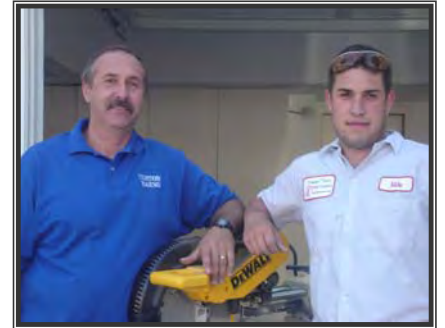
# "Termite" Terry's Newsletter

By: Jeannifer Jackson

January 2007 Phone (949) 631-7348 Fax (949) 722-6190 Vol. 12 Issue 1  
[www.termiteterry.com](http://www.termiteterry.com)

Hello all, I am the "NEW" writer of the Newsletter. Terry has given me the opportunity to share with our customers and clients, my side of the business. I am the Office Manager, Jeannifer Jackson. I am excited to write the Newsletter. I hope you enjoy. Please feel free to comment on any of my topics. I would love to hear from you.  
949-631-7348 or  
e-mail@termiteterry.com

problems. We are also going to give you a guarantee to rid your place of any PEST and relieve you of all your worries. **CALL: 949-378-4439** to reach our Pest Control Department or call our friendly office staff at **949-631-7348**.



*Special thanks to:* David and Mike Spielman. We really appreciate Mike's hard work and are grateful to have him as part of our team.

*(To see Repairs of Mike Spielman, Please check out our picture page)*

Make sure to give us a call for your Wood Repair needs, Mike is ready to get started. So, don't wait... call us at **(949) 631-7348**.

## A Class Act in Wood Repair

Our Wood Repair Crew Leader, Mike Spielman is a true genius when it comes to working with wood. He can make a job look so easy to do. The customers have been so pleased with the finished results at every job. No job is too hard for Michael. He is ready to take on any challenge.

Michael Spielman is a Fifth Generation Craftsman and has been working with wood for as long as he can remember. His father Mr. David Spielman recently came to visit. We were able to get a few pictures while Mike was working at a job. His father David was able to lend Mike a helping hand. Mike wasn't shy about making his father do what he loves too. Mr. Spielman is the owner of....

**Custom Barns by David Spielman**

Check out his website at...

[www.dcustombarns.com](http://www.dcustombarns.com)

100% Custom Built Barns \*  
Garages \* Utility Buildings  
Post & Beam  
Construction \* Storage Sheds  
Over 20 years experience



This New Year is off to a great start here at "Termite" Terry's Pest Control. Our Pest Control Department is growing and we are ready to serve your pest control needs. This department has been under a lot of transitions in the past year. We have awesome employees that really care about this department and are anxious and excited to continue the growth in this next year.

So, if you need any Pest Control work done, ready to make a change from your current pest control provider, or simply would like to find out just how friendly and competent our staff really is, you need to call "TTPC". Go ahead, give us a call. We are ready to offer you a

**"NO HASSLE,  
NO OBLIGATION"** -  
**WRITTEN PROPOSAL,**  
Let us solve your pesky pest

### In This Issue

- Who is writing TTPC Newsletter?
- Kicking Off the New Year
- A Class Act \* Mike Spielman
- The Guarantee you can't lose\*
- Steps to Take BEFORE Spring\*

### In Every Issue...

- Satisfied Customer
- Jeannifer adds these words...
- TTPC Picture Page

# “Termite” Terry’s Personnal GUARANTEE

**HIRING** “Termite”  
Terry Pest Control,  
is **NEVER** a game of  
**CHANCE!!**

If you are unhappy  
with our work we will  
gladly “refund” **ALL**  
**OF YOUR MONEY.**

We would rather have  
a customer who feels  
they were treated  
properly, than a **mad**  
customer badmouthing  
us to all their friends.

Our business has been  
built on our reputation  
for being **honest** and  
**trustworthy** we’d rather  
refund your money, than  
tarnish our image!!

You will get the best  
service in this business  
with production that we  
will provide. No other  
Termite Repair Company  
in Orange County is  
willing to back-up their  
repairs as strongly as  
“Termite” Terry Pest  
Control, nor will you find  
another company in  
Orange County that is  
willing to give you the  
guarantees that you get  
from us.

Either your work is done  
right, or you don’t pay at all!

**You can’t lose.**

We all have seen all the other  
“Termite” and “Pest Control”  
Companies that claim they are they  
care only to find out too late that they  
didn’t care at all. Too many  
companies in this industry are just  
plain crooks. We are willing to be  
different and stand out from the rest,  
with this guarantee who can refuse?  
We are not aware of any other  
company going as far as to put in  
writing this type of GUARANTEE.

Would you feel better about hiring  
a company with this guarantee? Most  
of you have seen our work and  
continue to use our services, because  
of our outstanding personal touch. So,  
if you are planning on getting any  
repair work done or know someone  
that is having a tough time deciding  
on which company to choose...you  
can refer “Termite” Terry Pest  
Control, because you know that they  
will be in good hands. So, here’s the  
number once again...

**949-631-7348.**

## Steps to take before



Ideally, an IPM (Integrated  
Pest Management) program is  
customized around *your*  
property’s particular  
vulnerabilities and challenges. It  
starts with an inspection to  
identify potential entry points  
for pests. You’d be surprised  
how many homes and other  
facilities do not take these  
important step. Here are some  
other key **pre-spring-cleaning**  
steps to take as part of an  
exterior pest-control program:

**1. Remove vegetation that  
touches the building** - Many pests  
invade from the outside by way of  
vegetation that touches a building.

Make sure all tree branches, shrubs,  
and plants are trimmed back and that  
ample barrier space exists between  
vegetation and buildings.

**2. Regularly inspect all doors to  
ensure that they close tightly** -  
forming a seal to the outside.

**3. Review your waste-  
management process** - be sure all  
waste is collected regularly and  
removed from the premises promptly.

**4. If your property has an  
outdoor recreation or garden  
area, keep those places clean  
and keep nearby doors closed** -  
Pests and urban wildlife such as  
raccoons and possums, which carry  
fleas and mites, are particularly fond  
of outdoor areas where they can find  
open food and drinks. One helpful tip  
is to use only closed-lid trash  
containers in these areas.

**5. Continually monitor outside  
areas for fire ant mounds** - If you  
see one, do not disturb or attempt to  
treat the mound. Proper treatment  
requires proper application of  
pesticides by trained and certified  
professionals. Contact a pest-  
management provider immediately

These steps are eco-friendly  
and easy to do yourself.  
Applying pesticides can be  
dangerous if used improperly, so  
before you apply any call us for  
more advice on setting up an  
exterior pest-control program, a  
free, on-site consultation from  
“Termite” Terry Pest Control,  
who will evaluate your current  
pest-management program and  
determine whether you are  
taking the right steps to keep  
pests from moving in. You  
know the # by now, right? Call  
today...

**949-631-7348**

# T.T.P.C. PICTURE PAGE!



Subterranean Termite



Mike replacing Drywood Termite window damage



Our Fumigations are always handled professionally



Our Pest Control Department is always ready to help



Mike finds Subterranean Termite Damage



Under a house, doing a Subterranean Termite Treatment



The other guys work



More Subterranean Termite Damage



Drywood Termite Damage



Our work



Drywood Termites

Next Issue: Be sure to enjoy more

# T.T.P.C. Picture Page

Jeannifer adds these

words...

Behind the Scenes



O.K., I admit! When I first started here, I didn't think too much about Pest Control Technicians. They get rid of Pests, Right? I know that I wouldn't want to do Pest Control...It takes a special kind of person to be in this type of business. I know NOW, that it is TRUE!!!

I would like to share with you a situation that helped me understand what these technicians endure on a daily basis. Our office received a call about BEES, nothing out of the ordinary. I had our "Pest Control Man" on the job the same day. Termite Terry went along because it was a home that was going to be fumigated for termites and some tree trimming was needed prior to fumigation. They were gone for quite some time. I didn't think too much about it until they got back to the office. When Terry walked in; I asked him why his hair was in disarray. Then I looked closer and realized his face was completely swollen, puffy and really red. Sean was still in his truck trying to sooth his wounds and dusting himself off. I then saw stray bees flying out of the truck. That is when suddenly the light bulb in my head set off – They were stung by these bees!!! That is when I came to the conclusion that

## Pest Control is not "A Walk in the Park".

Terry was in sure pain as he was stung everywhere from head to toe. In fact he didn't even look like himself. He had to take his watch off because his arms were puffy from the stingers. I saw the anguish in his eyes, but "Termite" Terry doesn't give in to these pests. He took it like a REAL MAN and continued about

his day without a word of discomfort or despair.

Sean, who was wearing the bee suit, was attacked by these angry bees on the ankles of his feet. The Bees were trying to get into his shoe. Yup, they got in too. His feet swelled up, he was walking like an old man. They stung his shoes and the stingers were left inside the leather of the outer part of the shoes. I could tell these guys were not in the mood to discuss the situation.

Later I found out that these bees were the well known "Killer Bees" that have come to Orange County. I must say, that I give it up to these guys. They continued throughout the day like nothing. The office staff and I were in astonishment. We really didn't know what to say. I never knew that Pest Control was this dangerous. They are amazing. If you

need a professional, LIKE THE ONES WE HAVE...YOU NEED TO CALL US AT 949-631-7348.

A day in the life of a Pest Control Technician! Man, I am glad I work in an office behind a computer.



Thank You for letting me share our Industry with you. We hope to hear from you soon. Most of all thank you for all the REFERRALS.

Jeannifer Jackson  
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[e-mail@termiteterry.com](mailto:e-mail@termiteterry.com)

From the entire Siska Family, pg 1

We would just like to thank you so very much for all of your hard work on our house.

Everyone in our neighborhood stops by and smiles. You've brightened up a little part of this area + a large part of our lives. All of the employees of your company have been cheerful, helpful and a true pleasure for all of us to meet.

[Pg 2]

I say well miss you all, but I have a feeling well be seeing a lot of you in our neighborhood!

All our best wishes to you all. Have a wonderful Christmas, Terry and family, Jennifer + Mike and company.  
The Siska Family.

P.S. We're getting a new garage door this Christmas - We'll call when everything is done. If you'd like to take photos for your business, please very welcome!

Another Satisfied Customer -