

"TERMITE" TERRY'S INSIDER INFORMATION

TOP SECRET

July 2013



Happy 4th of July!!

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Are Fumigations Always Necessary For Drywood Termites?

Drywood termites are a tremendous problem for most homeowners in Orange County and we are frequently asked if fumigations are always necessary. In this article, we'd like to cover the basics so that the next time you have a problem with drywood termites, you'll know exactly what to look for and then, you can make the best decision for yourself.

One of the best sources for information about this subject is California's Structural Pest Control Board. They tell us in their literature that not all homes with drywood termites need to be fumigated. If an infestation is contained in a small area(s), the drywood termites may be eliminated by local applications. If treatments other than fumigation are recommended, you should be aware that **localized treatments will not provide eradication of other hidden infestations in the building.**

Local or spot treatments include the use of pesticides, electric current, extreme cold, localized heat or microwave energy. These methods are intended for a specific targeted area only, leaving open the possibility of other undetected infestations within the structure. These treatments are **not** designed for whole-house eradication. They also tell us that **any pest control company that claims "whole-house results" with local or spot control methods is guilty of false advertising and should be reported.**

The Structural Pest Control Board tells us that there are currently two methods for total or whole-house eradication

of drywood termites – fumigation and heat. Fumigation is where the house is enclosed in a tent. For the heat method, the house is also enclosed in a tent. But, instead of using a lethal gas, the house is heated until the inside temperature reaches 140 to 150 degrees Fahrenheit. Please note that this procedure may not be practical for structures that cannot be heated evenly.

A Basic Rule Of Thumb

Ask yourself the following questions:

- Is your home more than ten years old?
- Does your home have more than just a few spots of drywood termites?
- Do you have any record of the home being fumigated recently?
- Do you have drywood termite infestations that are extending into inaccessible areas of the structure?

If you answered yes to any of these questions, then it is probably time to fumigate your home or do a whole-house heat treatment.

Hot Tips For Local Drywood Treatments

If all your home needs is a localized treatment, we strongly recommend that you use Termidor and have it injected, under pressure, directly into the termite galleries. University studies have shown impressive results using this product because it is non-repellant, slow acting and

(turn the page)

80 Years Ago . . .

On July 22nd, 1933, American aviator Wiley Post completed the first solo flight around the world. He did it in 7 days, 18 hours, 49 minutes.

Famous Quote From Henry Ford

"Coming together is a beginning; keeping together is progress; working together is success."

Henry Ford, born July 30th, 1863

Rave Reviews!

“Great service from the friendly person who answered my call to the actual inspection itself. Never had to call a pest specialist before and never want to have to again but if I do, this is the company I will use.”

David was the licensed pest specialist that came to investigate the sounds emanating from our attic. He was polite, professional, and very friendly. It turns out the pests that were in our attic were new born kittens so we didn't need his assistance in removal but his advice on how to deal with it was helpful. He even took a picture of the kittens for us, which was nice.

We hopefully will use Termite Terry Pest Control to patch up the screens to our roof vents if our HOA permits. I totally recommend this company.”

Mark O'Brian
Costa Mesa

“I would like to say how much enjoyed working with Skip. He made me and my wife feel comfortable and confident about the process of the tent process. I feel you have a very valuable employee. He was really nice to us and I enjoyed having him help us. Take care of him, he seems very valuable to you and thank you too, Terry. I liked your website – very informative.”

Coby and Shannon Fugua
Garden Grove

“Great service both before and after. Comes with a full two year, money back guarantee. They also returned and dusted a borate substance both under the house and in the attic.”

Gail Johnston
Fountain Valley

has long residual properties. Best of all, it also offers a “transfer effect”. In other words, any termite that is exposed to this product is likely to take it back to the nest and share it with other members of the colony. That is why this product has the ability to eliminate an entire colony of termites!

We also recommend using Timbor dust whenever possible because it offers protection against future attacks by drywood termites. Recent studies have shown that this product works much better when used in a dust form. Timbor did not work nearly as well when it was mixed with water.

Hot Tips For Fumigations

The one tip that you should never forget is that, **you must have your home measured accurately so that the proper dosage of Vikane gas is applied.** Please be aware that many termite guys **do not measure** houses accurately, many **guess badly** and many use **far less gas than what is needed.** If they don't use enough gas, your fumigation will fail!

Another huge tip to remember is that your fumigator has to use good fumigation tarps and seal them up carefully. If your fumigator uses tarps that have holes or rips and they don't seal it up properly, all of the gas will disappear quickly and your fumigation will fail!

At “Termite” Terry Pest Control, we always put your home's measurements in writing so that you'll know exactly what is needed. We also use the best tarps and seal them up tight. That is why we are the **only company in Orange County** offering a **Two Year Money Back Guarantee** on fumigations. If we make a mistake and you find a colony of live drywood termites in your home after we have done a fumigation, we will come back and **re-fumigate it at no charge** and we will also **refund your entire investment!**

Have drywood termites and need an inspection? Call us at **(949) 631-7348** and we'll be happy to schedule an inspection for you at your convenience.

Energy Bars Made With Crickets?

An environmentalist, named Pat Crowley, is now making energy bars using crickets as a main ingredient. He is co-founder of a company named Chapul, which is the word for crickets in the Aztec language, that is based in Salt Lake City.

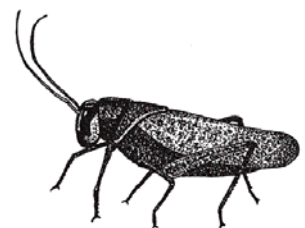
Crowley has been working in water resources for almost a decade and focuses on sustainable solutions. He is concerned that agriculture uses up to 90 percent of our freshwater resources. He had heard about insects as a more environmentally friendly form of nutrition and from a water perspective, Crowley feels they are a game-changer.

The Aztecs used to collect crickets and dry them out in the sun. They would then grind them down into flour which they used to make a very dense protein bread.

Crowley says there are already large cricket farm operations which supply the pet food industry. He reached out to the farmers about raising them for human consumption. They have now made the necessary changes to meet health codes for food-grade products.

His business has grown every month since it opened and they sold 6,000 bars last month. The company claims their bars are delicious and contain no soy or dairy products. They are available in three flavors; Chaco, Aztec and Thai.

Are you ready to join the revolution and start eating these “cricket bars”? If so, you can order them online at www.chapul.com.



Genetically Modified Mosquitoes May Save Thousands Of Lives!

Trials are currently being conducted in a small village of 3,000 people in northeastern Brazil, that have the potential of saving thousands of lives from diseases borne by mosquitoes.

This small village has served as host to one of the first trials of genetically-modified mosquitoes released in the wild and the initial results are amazing: **The indigenous population of *A aegypti* mosquitoes fell by 96%.** Due to the success of this single trial, they say it is likely that hundreds of Brazilian lives were spared from the pain and mortality resulting from dengue fever.

A aegypti mosquitoes are the primary vector for dengue fever. This viral disease causes excruciating pain and that is why the implications for severally decreasing dengue, or even wiping it out entirely, are enormous. They estimate between 50 million to 390 million people are infected by dengue fever each year, causing about 25,000 deaths. At this time, there is no cure for dengue fever and about all that a doctor can do is to try and reduce the pain.

The process of modifying mosquitoes was created by Oxitec, a British biotechnology company.

Understandably, there are critics of genetically-modified mosquitoes. That is because no one knows the long-term repercussions of having mosquito-less areas or the potential consequences to humans.

Termite Terry says, "This is an exciting new science that has an enormous potential for sparing thousands from pain and death. If this program is successful, it will have a

very positive impact on millions of people around the world and it will reduce the amount of insecticides needed for control."

President's Economic Stimulus Plan

Things in Washington DC are not getting any better and it's no wonder that many of us are wondering whose side they are on. Meanwhile, President Termite Terry is continuing to promote his economic stimulus plan and is helping our fellow citizens to enjoy the benefits of **FREE gas**. Here are just a few of your neighbors who have benefited:

- Maryanne Slotnick of Rancho Santa Margarita referred our service to Anita Khan, also of Rancho Santa Margarita.
- John & Noel Tran of Orange got Steve Nguyen of Orange involved with our service.
- Ron Lehman of San Juan Capistrano referred us to his brother, Robert Lehman of Lakewood.
- Frank Stevi of Westminster referred us to Calvin Crain of Westminster.

This is an amazing program that really works! If you'd like to participate and get your own **FREE gasoline**, all you have to do is keep your eyes and ears open. If you hear of someone who needs a termite treatment, wood repairs or a regular monthly pest control service, refer them to us. And, if they hire us to do work for them, we'll send you a **FREE 50.00 gas card, too!**

Happy 4th of July!

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"Termite" Terry Pest Control, Inc.
785 W. 17th St. #G, Costa Mesa, CA 92627
(949)631-7348 www.termitemerry.com



July Is National Ice Cream Month!

President Ronald Reagan created National Ice Cream Month in 1984. Here are some fun facts about ice cream:

- It takes 12 lbs. of milk to make just one gallon of ice cream.
- The largest ice cream sundae in history was made in Edmonton, Alberta, Canada, in 1988. It weighed over 24 tons!
- The ice cream cone's invention is linked to the 1904 World's Fair in St. Louis. They say that the ice cream vendor ran out of dishes, so he teamed up with a waffle vendor who rolled his waffles into cones!
- In the U.S., the average person eats an average of 48 pints of ice cream per year.
- The average person takes 50 licks to polish off a single scoop ice cream cone.
- The record for the largest ice cream cake is 12,096 pounds!
- Vanilla is the most popular flavor.
- The major ingredient in ice cream is air.
- Chocolate syrup is the favorite topping for ice cream.
- Americans eat more ice cream than any other country.
- Nero, back in 62 A.D., sent slaves to the mountains to bring fresh snow back to the royal kitchens. They flavored the snow with fruits to make flavored ice.
- The first hand-cranked ice cream freezer was invented in 1845.
- The Guinness book of records tells us that the largest ice cream pyramid was made in August of 2002. It had 3,894 scoops of ice cream and was made in 22 layers. It weighed 1,005 pounds and was 53 inches high!

The weather is hot and ice cream sounds really good now, doesn't it? Go ahead and get some – you'll spend an extra hour in the gym tonight, right?

A FREE Monthly Newsletter for Friends and Clients of:

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785 W. 17th St. #G
Costa Mesa, CA 92627

Office: (949)631-7348 Fax: (949)722-6190

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Full Line of Pest Control Service || Termite Fumigations and Treatments || Dryrot and Termite Damage Repairs

**"You're Going To Love Living In A Pest Free Home.
I Guarantee It."**

Lowest Price Isn't Always The Answer

A homeowner had serious termite and dryrot damage in the wood trim on about twenty of the windows around her home and she asked me to give her a bid to do the repairs. I carefully inspected every one of her windows and gave her a very detailed estimate which included a list of all materials. She liked me and appreciated my effort but said my price was too high. So, she hired another company who gave her a quote that was about half what I estimated the cost would be.

The other company started the job, but after only one day's work, she had to fire them. That is because their work was, to put it mildly, "*a butcher job*". The wood they used didn't match the rest of the house, they badly damaged the stucco walls when they pulled out the wood and if that wasn't bad enough, it looked like they spread "*gorilla snot*" all over the areas where they did their repairs.

She called me the next day, shared her horrifying story and asked if I'd come back and take over the job. I took a look at what they had done and said I could still fix it. But now, my price would be even higher because I'd have to repair all of the damage they had done to her home. This was a big job and we wound up working on it for over a week. The good news is that the house looked like new after it was painted and she was very happy.

Ladies and gentlemen, there's much more involved than money in the price of wood repairs. Yes, you need cold hard dollars. But, more importantly is the follow-up, service and end result after you hire a company. Also, it's important that the person who makes all the promises follows through and makes sure things are done properly. At Termite Terry Pest Control, we don't always have the lowest price but we give so much more in service and that is why most of the people we work for are excited to spend a little more to get the best.



"Termite" Terry Singleton