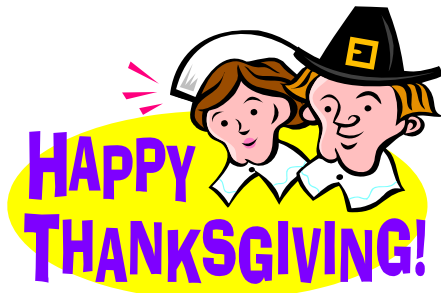


"TERMITE" TERRY'S INSIDER INFORMATION

TOP SECRET

November 2013



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How To Keep Your Home Pest Free This Winter

It is winter time in California and now that the weather has cooled down, most of us will be spending more time indoors. During these cooler days, you'll also find that many different pests are going to want to join you indoors because they are looking for food and warmth.

Unfortunately, with our doors and windows closed while we all try to stay warm, these "unwelcomed pests" will increase the chances for disease to spread. That is why our winter may be the most advantageous time of the year to protect your home against "unwelcomed pests" and disease.

Rats, cockroaches, bed bugs, spiders and dust mites can negatively affect the health of a family. Cockroaches are especially frustrating for homeowners to deal with and are known to spread Salmonella. They can also contribute to the development of allergies and asthma, particularly in children.

During these cool months, it is very common for us to find roof rats living in a home's attic. It is also very common for us to find where rats have chewed their way through heating system air ducts so they can set up their nests, inside. If you'll take a look inside one of these infested heating ducts, you'll find a lot of rodent droppings, urine and sometimes, their blood. Now, I don't want to gross you out, but stop and think of what happens when you turn on your heater when you have a mess like that inside of your heating ducts. That's right! The heater

will be blowing all of that dust from the rodent droppings, urine and blood right into your house. And, all of your family will be inhaling that stuff all night long! Rodents are notorious for spreading diseases, such as Arena Virus, Hantavirus, Leptospirosis, Lymphocytic Choriomeningitis, Murine Typhus, Plague, Rat Bite Fever and Salmonellosis.

Ten Things You Can Do To Help Keep Your Home Pest Free This Winter:

1. Guard against importing pests by checking incoming materials for "hitchhiking" bugs. Many pests can be carried in with luggage, laundry and groceries and others, such as Argentine ants, may be introduced in nursery stock.
2. Trim trees, bushes and vines away from buildings to discourage insect and rodent passage.
3. Remove plants that attract insects because of their fruit or nectar, or because they harbor honeydew-producing insects (e.g. fig trees, cherry laurel, bamboo, oleander).
4. Eliminate tree stumps, leaf piles, boards on the ground and other favored nest sites outdoors.
5. Seal cracks in walkways and driveways and fill rot holes in trees where these provide harborage for many different pests.
6. Store firewood off the ground and away from your building. Check firewood for pests before bringing it indoors.

(Turn the page)

150 Years Ago . . .

On November 19th, 1863, President Abraham Lincoln delivered his famous Gettysburg Address at a dedication ceremony for the Soldier's National Cemetery in Gettysburg Pennsylvania.

Celebrating Zig Ziglar

"People often say that motivation doesn't last. Well, neither does bathing – that's why we recommend it daily."

The motivational speaker, born November 6, 1926

Rave Reviews!

“When I called, they said that their estimator, Skip, was in our area so he came by just a few hours later. I showed him where I had discovered the termites. He checked that location and then did a whole house inspection, including the attic and under the eaves. He took the time to explain the termite behavior and our options to eradicate them. He then measured the house for his estimate. I was pleasantly surprised when he gave me the estimate just a few minutes later. We scheduled the tenting to be done while we were on vacation. When we returned we had a termite free house. All in all, a very professional and painless experience.”

Keith DiRienz
Dana Point

“Termite Terry Pest Control is the vendor of choice at the Santa Rosa Neighborhood Association located in the master planned community of Woodbury East. This community has been inundated with pigeons due to the architecture on some of the buildings. Termite Terry has installed various netting and bird spikes which deter the birds from sitting on the roofs. The netting installed by a previous vendor was not deterring the pigeons, and in some cases, the netting provided the pigeons additional protection, thus creating an even larger problem. Homeowners were constantly complaining about the pigeon feces and feathers at the front entrance to their homes.

Due to the exceptional service with the pigeons, the Board of Directors has hired Termite Terry for all of their pest control needs.

I feel that Terry Singleton has integrity and I will never again use the previous vendor for pest control services for any of the six communities which I manage.”

Dorrie Steele,
Senior Community Manager
Professional Community Management

7. Screen windows and vents. Seal crevices in foundations and around doors, windows and vents to discourage pest entry.
8. Correct outside moisture problems, such as leaking flashing, clogged gutters and downspouts and soil-wood contact.
9. Ensure good ventilation in attics and eaves. Eliminate moisture problems caused by plumbing leaks or condensation in bathrooms and kitchens.
10. Keep food and garbage in tightly fitting containers, especially overnight when many pests are most active.

By correcting these problems and conditions, you will greatly reduce the number of pests entering your home and you will substantially reduce the amount of insecticides needed to control your pest problems. You will also be doing your part to provide a better, safer environment for you and your family.

Are you having problems with pests during this cold winter? Would you like to have some help in dealing with these pests? If so, call our office and ask for a **complimentary** “57 Point Pest Audit”. Your home or business will be inspected, inside and out, top to bottom and you’ll learn many ways to help you keep your home pest free. To schedule your complimentary pest audit, call our office at **(949) 631-7348** and we’ll schedule an appointment at your convenience!

Students Win \$1 Million Dollar Prize For Insect-Infused Flour!

A team of students from McGill University have won the one million dollar Hult Prize. Their project’s goal is to improve the availability of nutritious food to slum dwellers around the world by providing them with insect-infused flour.

Former U.S. president Bill Clinton presented the \$1 million dollar prize at

the Clinton Global Initiative’s annual meeting in New York City. The money will be used to help them grow the Aspire Food Groups, an organization that will produce nutritious insect-based foods.

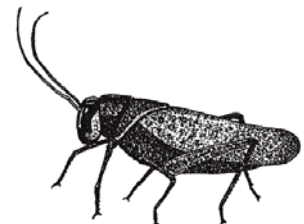
“We are farming insects and we’re grinding them into a fine powder and then we’re mixing it with locally appropriate flour to create what we call power flour,” said Mohammed Ashour, one of the project’s students.

Many people in developing nations have a deficiency of iron and protein in their diets. High amounts of iron and protein are found in insects. In fact, crickets have a higher protein content per weight than beef.

They will choose the type of insects to be used based on culinary preferences. In a country like Mexico, grasshoppers will be used. In Ghana, they will go with the palm weevil. Insect powders will then be mixed with the most common type of local flour (corn, cassava, wheat, etc.).

They have already started doing taste tests. In one test, they had tortillas made from corn flour. Some of the tortillas had 10 percent cricket flour and the others had 30 percent cricket flour. The people who tasted these samples found the taste of these new products to be either neutral or superior to those products made with traditional corn flour.

Don’t know about you, but are you ready to buy a loaf of bread or a bag of tortillas with a picture of a cricket on the bag? 😊



Asian Tiger Mosquito Attack In El Monte

An aggressive species of mosquito, named the "Asian Tiger", is attacking the city of El Monte. This species is responsible for outbreaks of dengue fever in Florida, Hawaii and Texas.

Samples of Asian Tiger mosquitoes were found on 240 properties in September of 2012. Since then, large scale treatments have been performed in June, August and October of 2013.

Kenn Fujioka, the assistant manager at the San Gabriel Valley Mosquito and Vector Control District said, "Our goal is to eradicate this population. We definitely do not want this mosquito to become established in our communities."

Asian Tiger mosquitoes are a black-and-white striped insect. They are about a quarter of an inch long and are a native of tropical and subtropical Southeast Asia. These mosquitoes are aggressive biters and are active during daylight hours, as well as at dusk and dawn. Dengue fever, yellow fever, chikungunya and encephalitis, are just a few of the many serious diseases these pests can transmit.

Personnel from the Vector Control District have been going door-to-door to alert residents.

These mosquitoes lay their eggs in water. They are asking residents to dump any standing water and store containers upside down. Old tires and other trash that could provide a pool for breeding should be disposed of. The District is also asking for residents to report any incidence of bitings or sightings of the insect.

"We need the public's help on this one," Fujioka said. "Anything holding even the smallest amount of water must be overturned and stored upside down."

President's Economic Stimulus Plan

Our politicians in Washington are shutting down the government and our national debt is skyrocketing. And, while all of these shenanigans were going on, did you hear of any plans to improve our economy? I DON'T THINK SO! That is why President Termite Terry is still promoting his economic stimulus plan. Here are just a few of your fellow citizens who have benefited from his plan:

- Tove Johnson of Long Beach referred our services to Wrayanne DeMoss of Long Beach.
- Todd Hartzog of Dove Canyon had April Jones of Coto de Caza call us.
- Bill and Leslie Messenger of Newport Beach recommended our service to Jennifer Mac Kenzie, of Newport Beach.
- Eric Brewer of Huntington Beach referred us to Ed Vacker of Huntington Beach.
- Mike Nilson of Mariner's Insurance in Newport Beach recommended us to James Brady of Huntington Beach.

Can you imagine how all these people feel when they fill up their gas tank for **FREE**? Two of the people listed above, Eric Brewer and Todd Hartzog, like it so much that they have referred us several times so they could get even more **FREE** tanks of gas!

To participate, all you have to do is to refer us to your family, friends or neighbors. And, if they have us do termite treatments, wood repairs or start a regular pest control service, you'll get your **FREE** tank of gas, too!

The Real Story Of Thanksgiving

The Mayflower set sail from England on August 1, 1620. 102 passengers were on board, including 40 pilgrims led by William Bradford. The journey to the new world was long and arduous. When they landed in November, they found a cold and barren wilderness. There was no one there to greet them, no shelter of any kind and the sacrifices they made for freedom were just beginning. During that first winter, half the Pilgrims died, including Bradford's own wife. They died of starvation, sickness or exposure.

When spring arrived, the Indians taught the settlers how to plant corn, fish for cod and skin beavers for coats. Their lives improved but they didn't enjoy prosperity.

In the original contract that the Pilgrims had entered into, it called for everything that they produced should go into a common store and each one in the community would own one share. All the land that was cleared and all the homes they built were part of the community. They were "collectivist". Bradford, who was now the Governor, realized that this form of "collectivism" was both costly and destructive to the Pilgrims. No one had any incentive to work any harder than anyone else.

Bradford took bold action and then assigned a plot of land to each family to work and manage so that they could sell and market their own crops and products.

Bradford's plan worked. He wrote, "This had very good success, for it made all hands industrious, so as much more corn was planted than otherwise would have been." The Pilgrims found that they had more food than they could eat, set up trading post and started exchanging goods with the Indians. With the Pilgrims enjoying their large harvest, success and prosperity, they held their first true Thanksgiving celebration in the year of 1623.

"Termite" Terry's Insider Information is Published by:

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****At Termite Terry, We'll Get Rid Of All Your Termites Or
Your Treatment Is FREEEEEE!!****

Dream Vacation Ruined By Bed Bugs!

A family had worked for months to save up for their dream vacation and they had invited 15 of their family members to join them for a week of fun in the sun. Their destination was a beach home they had rented for \$10,000.00, located right on the sand.

Everyone was so excited to arrive, but when they started unloading their suit cases, they found the rooms were infested with bed bugs. That is when all of the excitement and joy turned into sheer panic.

One of the family's daughters called me, late on that Friday afternoon. She was literally going out of her mind and insisted I come right over to help (There went my plans for getting off work at a decent hour so I could take my wife out for dinner!).

They were hoping that we could perform a quick treatment so they could stay there. Unfortunately, the infestation was too large and there were too many rooms with problems. A thorough treatment of all of those rooms would have taken days to perform and even then, we couldn't guarantee instant success. The good news is that the owners of this beach home had another place for them to stay, and it was still close to the beach.

In this case, the owners of the beach home knew that they had a bed bug problem on the third floor of this beach home. They had already closed off the third floor, hoping that the bed bugs wouldn't spread. Obviously, their plan didn't work.

Ladies and Gentlemen, please don't make this same mistake. If you see bed bugs, anywhere in your home or business, you need to get on the phone and **call us immediately**. Bed bugs are, by far and away, the most difficult pests to control and you need to deal with them in a very aggressive manner. Yes, effective bed bug treatments are expensive, but if you let them get out of control, your costs (or losses) may wind up being much greater.



"Termite" Terry Singleton