

# “TERMITE” TERRY’S INSIDER INFORMATION

**TOP SECRET**

August 2016



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## A New Low-Toxic Product For Treating Termites!

A new, low-toxic product for treating termites has just been approved for use in California. That’s right! You now have an alternative treatment product that is not only **much safer** to use, it is also **highly effective, long lasting** and has the **research results to prove it**.

The name of this new product is Altriset and you’re going to be hearing about more and more homeowners using it to treat termites in the coming years.

### Is This New Product Really Safer To Use?

That is a good question because in today’s world, most people are very concerned about providing a safe environment for their family and pets. How can you tell how safe a product is to use? Probably the best way is to read the manufacturer’s label which is attached on the side of the bottle.

Most pest control products will have a signal word that says: DANGER/POISON, WARNING or CAUTION. Those signal words are on the bottle so you will know how toxic the product is. The most toxic products will say DANGER/POISON and the least toxic products will say CAUTION.

### What Does It Say On The Label Of This New Product?

This may surprise you, but this new product does not need to have a signal word because it is the **first** termite treatment product to be classified by the EPA as “**Low Risk**”.

Take a look at the label where you would normally see the words DANGER/POISON, WARNING or CAUTION and you will **only** see the following statement:

**“When used as directed this product does not present a hazard to humans or domestic animals.”**

Just think about what you just read for a minute. Folks, that is an unbelievable statement because you can’t even drink a cup of coffee without risking potential side effects!

Still not sure about this new product and you want to know more about its safety? Then, take a look at the section on the product label where it talks about first aid measures:

- **If you get it on your skin:** “The material is not likely to be hazardous by skin contact, but cleansing the skin after use is advisable.”
- **If you get in your eyes:** “No specific intervention is indicated as the compound is not likely to be hazardous. Consult a physician if necessary.”
- **If you inhale it:** “No specific intervention is indicated as the compound is not likely to be hazardous. Consult a physician if necessary.”
- **If you ingest it:** “No specific intervention is indicated as the compound is not likely to be hazardous. Consult a physician if necessary.”

What you just read about these first aid measures is

(keep reading)

### 75 Years Ago ...

The first mass-produced Jeep rolled off the assembly line, for service in WWII. Willys-Overland’s starting price was at \$648.74 each and about 640,000 were produced during the war.

### Remembering Soichiro Honda

*“Success represents the 1% of your work, which results from the 99% that is called failure.”*

Founder of Honda Motor Co., died August 5, 1991

## Rave Reviews!

*"No one wants to find their home overrun with pests – of any sort, but if you do, Termite Terry is your guy! Terry and his crew are very good at what they do and they keep you informed through every step of the process. Their pricing is fair and they stand behind their work. Got bugs? Who you gonna call? Termite Terry. Period."*

Terry Wall  
First Impressions Video  
Costa Mesa

*"I have been using Terry's services for 20 years. He has handled the termite control for my residence and has done termite inspections on a dozen commercial projects that I have been involved in. He has tented several properties and provided pest control services."*

*Terry and his staff provide the best quality service. I have called Terry a number of times with unique and urgent requests and every time he is there ready to jump in and help out. I would not hesitate to recommend Terry to anyone in need of residential or commercial pest control services. If you have any questions, please don't hesitate to call me at (949) 468-2321."*

Mariko Beaver, Senior Vice President  
NAI Capitol  
Irvine

*"I have known Terry for about five years now; and have used termite Terry's services in very difficult circumstances. I can say that Terry and his team are very careful and methodical; and spend a lot of time explaining what they are doing; why they are doing; what needs to be done; and why. What is most important is that if something needs to be done that is outside the scope of their expertise, they tell you so – and then are more than happy to get you to someone who can help you. If you are thinking about buying a home and need a great pest inspector, always insist on Termite Terry!"*

Mark D. Holmes, Attorney at Law  
Irvine  
(714) 345-9993

**unbelievable** and I know of no other termite treatment product that even comes close to this level of safety.

### A Product Inspired By Nature

Altriset's chemistry is based on a naturally occurring compound found in the bark of a South American plant. It works by paralyzing the mouths of termites within hours of exposure, stopping further damage immediately. It also increases termite's natural social behavior. Through increased aggregation and grooming behavior, they expose other colony members to the product.

Altriset will control **drywood** and **subterranean termite** populations in three months or less when properly applied. And, areas treated with this product will be protected for years because it is long-lasting.



### The Answer You've Been Waiting For

For years, homeowners have been looking for a green solution for their termite problems. These people do not want traditional pesticides used on their home and until the introduction of Altriset termiticide, there hasn't been an effective green answer for their problem.

### Will Altriset Work On Your Home?

If you have a problem with subterranean termites and don't want to use a traditional pesticide, using Altriset is a "no brainer". Altriset has been thoroughly tested by the USDA-Forest Service and it has demonstrated excellent performance for nine consecutive years. In Mississippi, the most difficult site for a termiticide, Altriset has achieved 100% control for nine straight years.

Subterranean termite treatments with Altriset are done by injecting this product around and under the foundation of your home. For maximum protection, they recommend that you treat all the way around your

home's foundation, inside of the garage and any other areas where you find termite activity.

No move-out is required for subterranean termite treatments and you'll be happy to learn that there is **no extra charge** for using Altriset. Our full perimeter subterranean termite treatments also include a one year, money-back guarantee!

### Need A Spot Treatment For Drywood Termites?

If you need a spot treatment for drywood termites and you don't want to use a traditional pesticide, then Altriset may be the perfect choice.

Local/spot treatments are performed by drilling and injecting Altriset directly into infested wood members. No move-out is required for localized treatments. Not only will the product eliminate termites in these areas, it will also provide long-lasting protection. You'll also be happy to learn that this low-toxic product is virtually odor free!

Not all homes need to be fumigated for drywood termites. To find out if your home qualifies for a local treatment with Altriset, you should always start by having your home thoroughly inspected. If the areas of concern are accessible for inspection and treatment, a local treatment with Altriset may be all you need. Fumigations are recommended for homes with widespread infestations and/or where you have termites extending into inaccessible areas.

### Have A Termite Problem And Want To Know More About Altriset?

Call our office at **(949) 631-7348** and we'll be happy to schedule an appointment at your convenience. Your home will be thoroughly inspected, you'll find what options are available and you'll learn a lot of valuable information.

## Drones Attacking Insects On Farms

There is a shortage of farmland in Japan and the farmers can't afford to lose any of their crops to insects and other pests. To help win the battle against these pests, Saga University and IT firm OPTIM have teamed up to offer drone technology to the farmers.

This new weapon is called the Agri Drone and it was developed to reduce the use of pesticides on crops. The drone is mostly used at night and utilizes infrared and thermal cameras to locate areas where insects congregate.

The drone is amazing to watch in action. As it flies over a farm, its cameras will spot an area where the pests are active. The drone will then lower itself right over the pests and then its cannon will shoot a targeted application of pesticide in just that area.

The Agri drone has been tested over soy and sweet potato fields. With proven results, it is able to seek out and eliminate 50 different types of pests.

For farmers who want to eliminate the use of pesticides, the Agri drone can be equipped with a suspended bug zapper. In this case, the drone will lower itself over an area and the glowing bug zapper will attract pests and electrocute them.

The developers of this drone are now turning their attention to other crops and insects. Since rice is a major part of the Japanese diet, they are now focusing on ways to use this drone to eliminate insects that are damaging to these fields.

Times are changing and those airplanes that used to fly and spray clouds of insecticides over the crops may soon be grounded.

## Carbon Dioxide Approved For Fumigations

The EPA has just announced that they have approved IGI, LLC's carbon dioxide (CO<sub>2</sub>) as a low-toxic alternative to traditional fumigants. This new product can now be used for fumigation of granaries, agricultural product storage facilities, cargo containers and ship holds.

CO<sub>2</sub> is a naturally occurring compound that is vital for life and can be found in the air we breathe and in the water we drink. It is also used to make dry ice and carbonated beverages.

When used as a pesticide, it only functions when it is released into a confined space. By injecting it into a sealed container or storage room, the breathable air will be displaced and this causes the pests to suffocate.

"Our proprietary CO<sub>2</sub> technology and eradication systems provide a patented, biologically and efficient solution that allows us to eliminate targeted species with no residual chemical or other biologically active substances that may harm children, pets, wildlife or the aquifer," said Al Dentone, President and Co-Founder of IGI, LLC.

The company hopes to have the EPA approve the use of CO<sub>2</sub> for controlling burrowing rodents (gophers, ground squirrels, etc.) and bed bugs by early next year. They also hope to have the product approved for use as an organic pesticide.

CO<sub>2</sub> may turn out to be a big game-changer and if it does, this will be great news for everyone.

## Fun Facts About The Olympics

The 2016 Summer Olympics are about to start, so let's take a look at some fun facts about the Games:

- The earliest record of the Olympics dates back to 776 BC. The Games were held every four years in Athens, Greece, until 393AD.
- The first modern Olympic Games took place in Athens in 1896.
- No Olympic Games were held in 1916 (during WWI) and in 1940 and 1944 (during WWII).
- Athletes from the US have won a total of 2,399 medals in the Summer Games. Russia is in second place with 1,010 medals.
- Swedish shooter, Oscar Swahn, is the oldest medal winner. He won a silver medal in 1920 when he was over 72 years old!
- America's Michael Phelps has the record for winning the most medals with 18 gold, 2 silver and 2 bronze medals.
- Marjorie Gestring, of the US, is the youngest person to ever win a gold medal. She was 13 years and 268 days old when she won the 3-meter springboard event in 1936.
- The 1900 Paris Olympics were the first to allow women to compete. British tennis player, Charlotte Cooper, became the first female athlete to win an individual Olympic event.
- The Berlin Olympics of 1936 were the first ever to be broadcasted on television.
- Equestrianism is the only Olympic sport where men and women compete on equal terms.
- William Shakespeare was the first person to use the word "Olympian" in 1551. In his play, Henry VI, he used the line: "Promise them such awards / As victors wear at the Olympian games."
- An Olympic gold medal weighs 531 grams. Of the 531 grams, only 6 are gold and the rest are silver.

"Termite" Terry's Insider Information is Published by:

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Full Line of Pest Control Service || Termite Fumigations and Treatments || Dryrot and Termite Damage Repairs

**"You're Going To Love Living In A Pest Free Home.  
I Guarantee It."**

## The "Bed Bug Taxi"

In our business, you never know what you'll see next. This past Monday, our office girls were working away when an older gentleman walked in. The first thing they noticed when they saw him was that his white shirt was covered with blood stains.

When one of our girls asked what he needed, he pointed to his shirt and said that he had a bed bug problem in his taxi. He went on to say that his passengers were now complaining that they were being attacked by bed bugs and asked if we could help him. We then checked his taxi and sure enough, it was loaded with bed bugs.

Fumigations are the only method that will completely eliminate all bed bugs and their eggs. It was also his least expensive option. So, he scheduled the job and our crewmen put a tent over his taxi and fumigated it. Three days later, it was completely bed bug free.

Are you planning to take a ride in a taxi? You never know who rode in that taxi before and you need to check it out before you climb in. Please be careful or you may wind up getting "more" than just a ride.



This is a photo of the taxi being fumigated at the shop. You should have seen all of the thousands of dead bed bugs lying around in this taxi after we fumigated it!



"Termite" Terry Singleton