

"TERMITE" TERRY'S INSIDER INFORMATION

TOP SECRET

February 2018



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(949) 631-7348

"Home of Your Ironclad, Money-Back Guarantee"

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You Don't Have To Tolerate Subterranean Termites Anymore!

"Subterranean termites, in my not so humble opinion, are not acceptable and there's no reason why anyone should ever have to tolerate living with them in Orange County."

That is a strong statement, and Termite Terry's belief is based on nearly three decades of experience in the termite control industry. He also goes on to say,

"With the termite treatment products that are currently available in the industry, there is no reason why subterranean termites cannot be eliminated if the manufacturer's instructions are followed, and the materials are properly applied. That is why I have absolutely no problem with offering a money-back guarantee on a full-house treatment."

That is also a strong statement, and we are not aware of any other termite company in California that is willing to share his opinion. Why is that? How can Termite Terry Pest Control get away with offering a money-back guarantee on subterranean termite treatments, when no one else will even discuss it?

In this article, we will share Termite Terry's secrets for controlling subterranean termites, and how you can keep your home or business free of these pests.

Some Basics You Need To Know

In Orange County, we mainly have to deal with two species of termites:

1. Drywood termites – These termites live their entire life in "dry wood", such as in the attic, walls, and framing of a house. Drywood termites are usually treated by injecting a termiticide into wood members where there are areas of infestation, or by putting a tent over the home and fumigating it with a gas.
2. Subterranean termites – These termites are so named because they live underground. They become a problem when they work their way into structures, and start eating the wood members. Once they have eaten the wood, they will take it back down to feed their underground colony. Subterranean termites are usually treated by injecting a termiticide under the home's foundation.

One of the main problems with subterranean termites is that you usually won't even know you have a problem with them, until it's too late. It is because they often work inside of your home's walls where you can't see them.

The most likely time that a homeowner will ever see a subterranean termite is when the kings and queens of the colony are swarming, during the months of February and March. This is when these termites fly out from their underground colonies, so they can find a mate, and start a family in a new location.

(turn the page)

80 Years Ago . . .

On February 24, 1938, Du Pont introduced the first toothbrush made with nylon bristles. Previously, toothbrushes were made with animal hair, from boars or hogs.

Remembering Dale Earnhardt

"Second place is just the first place loser."

7 time NASCAR Champion, died 2-18-2001

Rave Reviews!

"I just wanted to write a quick note to say I appreciate the job Skip has done on my house over the years. He is very friendly and courteous, and always professional and thorough."

Julie Comella
Costa Mesa

"I would absolutely hire this company again. When you call for information, the individual who answers the phone actually can answer your questions and address your concerns. Then, the inspector comes out and does an extensive inspection, which is explained to you in detail and a price for the work is given at that time. The tenting people were polite and very considerate. I had one issue on my return home, but Termite Terry immediately took action and the issue was resolved to my complete satisfaction. This company knows what quality work and good customer satisfaction means."

Beverly Wingfield
Cypress

"I have been a customer of Termite Terry for two years. We have a maintenance contract with them and they provide a professional and consistent service that is superior in quality to other pest control vendors we have had in the past. We know when they are coming, they do their business and are gone. Automatic billing is easy and accurate. Thank you Terry and staff for keeping the pests in check!"

Kathleen Kramer
Liberty Real Estate Network
Huntington Beach

A king or queen subterranean termite's body is about ¼ inch long, almost black in color, and they have two pairs of wings that are almost twice as long as their body.

Worker termites of this specie are about ¼ inch long, white to creamy-white in color, and are wingless. They are rarely seen by homeowners, but this is the caste that does all of the damage to your home's wood.

Subterranean termite colonies are large in numbers, and may consist of many thousands of members. It is very important for you to know that **there may be a dozen or more termite colonies surrounding a single structure** at any given time. In other words, doing a treatment in one area may kill off one termite colony, but there may be a dozen or more colonies still working in other parts of the structure. This is why full-perimeter treatments of the entire structure are strongly recommended.

Careful Inspection And Treatment Is Key!

Have your home carefully inspected on an annual basis. Inspection is especially important when dealing with subterranean termites, because they can be so difficult to locate.

If an infestation is found, you need to take care of it quickly. We strongly recommend using a **non-repellant** termiticide, such as **Termidor**. Unlike "cheap and smelly repellent products," Termidor is virtually odorless, and the termites will never know it is even there. Termidor is especially effective because it offers the "transfer effect". In other words, when a termite is exposed to the product, the termite will return to the colony and spread it around to other members. This is how we can now eliminate entire colonies.

10 Things You Can Do To Prevent Subterranean Termites

1. In new construction of homes or buildings, use termite shields on foundations, piers, and between wooden steps or porches and the main structure to prevent termite

access from the soil. We strongly recommend that soil treatments be performed prior to pouring of the foundation to prevent subterranean termites. Treatment of new wood members with borate solutions can also be very effective.

2. Eliminate wood contact with the ground (e.g. by replacing wooden posts and piers with concrete ones, and by supporting wooden steps on a concrete base at least 6 inches above the ground).
3. Regrade soil around the perimeter to ensure drainage away from the building, and maintain at least 6 inches clearance between wood siding or shingles and the ground.
4. Ensure there is at least 18 inches clearance in crawl spaces between all horizontal timbers and the ground.
5. Reduce humidity in crawl spaces by ensuring adequate cross-ventilation. Covering the ground with a plastic moisture barrier will reduce humidity under buildings by reducing evaporation from the soil.
6. Remove any wooden debris which might become a source of infestation beneath the building, including scrap wood, form boards, old tree roots, and even sawdust.
7. Fill any crevices or voids where they might help subterranean termites move from the ground to wood in buildings, including foundation cracks, hollow blocks, gaps between stucco and the wall and crevices around pipework.
8. Remove infested stumps and trees near buildings.
9. Eliminate sources of excess moisture, such as plumbing and roof leaks. Make sure sprinklers are adjusted and spray away from the house.
10. Have your home inspected on an annual basis, and if a problem is spotted, take care of

it quickly.

Are you tired of living with termites and need an inspection? **Call our office at (949) 631-7348** and we'll schedule an inspection at your convenience.

Florida Loses And California Becomes The Number One Citrus Producer

Florida has led California in citrus production for the past 70 years. But, that has changed now that Florida's groves have been decimated by a disease called huanglongbing (HLB). The bad news for everyone is that this same disease is also threatening citrus production in California, too.

"HLB is not just bad for farmers and the economy," said Professor Carolyn Slupsky, a biochemist and nutritionist with UC Davis. "The loss of fresh oranges and other citrus is a real possibility and that would seriously impact or health."

In 2016-2017, California farmers sold nearly 4 million tons of citrus. Florida sold only 3.5 million tons during the same time period. The important thing to note is that as recently as 2011-2012, Florida was producing twice as much citrus as we did in California! To make matters even worse, California's production of oranges was down 14% this season.

HLB is threatening citrus growers around the world. Groves in Asia, Brazil, and the Dominican Republic, have been destroyed by this disease.

The Asian citrus psyllid is a tiny insect that is no bigger than a grain of rice. This pest feeds on citrus leaves and stems, and can infect citrus trees with HLB. There is no cure for this disease, and the only way to protect other trees from HLB is to remove an infected tree.

Researchers at UC Davis and UC Riverside are hard at work on solving this problem. If you think you have spotted the pest or disease on one of your trees, please call the free statewide pest hotline at (800) 491-1899.

Man Starts Major Fire By Attempting To Kill Spider With A Torch Lighter!

A man recently set his apartment on fire after he attempted to kill a giant spider with a torch lighter.

A caregiver, for one of the men living in the building, told reporters that the fire started in an upstairs bedroom after a resident spotted a startling large spider. Apparently, the resident must have freaked out when he saw the spider, and he decided to burn it with his torch lighter.

The spider was still ablaze when it scurried onto a nearby mattress. The mattress then caught on fire, and the flames quickly spread to a flag collection and the window curtains.

The residents were unable to put out the fire with a garden hose, so they made a 911 call.

Firefighters arrived on the scene and were able to keep the fire from spreading into the attic and neighboring apartments. Officials say that the apartment is no longer habitable, so the residents will all be forced to move out.

Ladies and gentlemen, we've heard too many stories of people using fire to kill bugs and catching their homes on fire. If you have a problem with pests, please put your torches away. **Call us at (949) 631-7348**, and I assure you that we'll find a safer way to help.

Fun Facts About The Super Bowl!

The Super Bowl will be held on February 4th, so we thought it would be fun to share some facts about this special day:

- This year's event will be held at the U.S. Bank Stadium in Minneapolis, Minnesota. This will be the first Super Bowl to be held in Minnesota since 1992.
- In 2017, the Patriot's 25 point comeback was the biggest comeback in Super Bowl history. They beat the Falcons, 34-28.
- 2017 was the first time a Super Bowl ever went into overtime.
- In 1967, a 30-second commercial costs about \$40,000 during the first Super Bowl. A 30-second commercial costs between \$5 million and \$5.5 million in 2017.
- The team with the lowest scoring winning score was the Dolphins, in 1973. They beat the Redskins, 14-7.
- The team with the highest winning score was the 49ers, in 1990. They beat the Broncos, 55-10. This was also the largest margin of victory to date.
- The Steelers have won the Super Bowl six times. The Cowboys, 49ers, and Patriots, have five wins each.
- Gale Gilbert, a backup QB, has the record for consecutive Super Bowl appearances. He made five straight with the Bills (1991-1994), and the Chargers (1995). His teams lost every game.
- In 1974, Bob Griese completed only six passes in the Dolphin's win over the Vikings.
- Teams wearing white jerseys are 12-1 in the last 13 Super Bowls.
- Fans will eat about 1.33 billion chicken wings on Super Bowl Sunday.
- The Super Bowl of 2015 was the most watched U.S. telecast of all time, with an average viewership of 114.4 million.

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Woman Dies From Flesh-Eating Bacteria After Eating Raw Oysters

A few months ago, a woman went crabbing on the Louisiana coast with her friends and family. While there, she picked up a sack of raw oysters at a market. Little did she know that this would be one of her last meals.

This woman, and her wife, shucked and ate about two dozen of these raw oysters. It was only about 36 hours later when she started having extreme respiratory distress, and developed a rash on her legs. Her condition continued to get worse and she went to see a doctor. There, she was diagnosed to have been infected with *Vibrio*.

Vibrio is a flesh-eating bacterium, and that is what caused this woman to develop severe wounds on her legs. After fighting very hard for her life, she died 21 days later.

The Centers for Disease Control (CDC) tells us that *Vibrio* bacteria naturally inhabit coastal waters where oysters live. Because oysters feed by filtering water, bacteria can concentrate in their tissues. When someone eats raw or undercooked oysters, viruses or bacteria that may be in the oysters can cause illness.

The most common *Vibrio* infections only cause diarrhea and vomiting. However, some infections, such as those caused by *Vibrio vulnificus*, can cause more severe illness, such as bloodstream infections and severe blistering skin lesions. Many people with *Vibrio vulnificus* infections require intensive care or limb amputations. 15-30% of these infections are fatal.

The CDC says that it is impossible to tell if an oyster is bad by looking at it. They also say that the only way to kill harmful bacteria in oysters is to cook them properly.

By the way, do any of you want to join me at the raw oyster bar tonight? Eating raw oysters and having drinks sounds like fun, but please make sure that your life insurance is current.



“Termite” Terry Singleton