

"TERMITE" TERRY'S INSIDER INFORMATION

TOP SECRET

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(949) 631-7348

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The Case Of The Flying Roaches

It was on a beautiful spring day in Orange County when Termite Terry got a call from the local school district. The district's operations manager told Terry that they had roaches in one of the classrooms and asked if he'd take care of it.

When Termite Terry arrived, the school's principal took him to the room where they were having the roach problem. The classroom's teacher showed them samples of the roaches they had found. These roaches were reddish brown, about two inches long, and Terry identified them as American Roaches. This is the largest of the roach species commonly found in Orange County, and they can also fly.

Termite Terry inspected the interior of this classroom very carefully. The room was super clean, and he found no signs of food or water that would attract these pests.

This particular building was a portable classroom that had been set on the school's asphalt playground. He got out his flashlight and inspected the areas under this classroom. No signs of debris or water were found under there. The asphalt that this building sat on was clean, and there were no cracks in it where any roaches could hide.

After discussing the situation, the district's operations manager authorized the treatment for this classroom. Terry's crew did the work on the following Saturday and they were sure that this problem had been solved.

It was only a week later when the operation's manager called Terry and said that the teacher and her students were

still complaining about the roaches. Terry couldn't believe what he was hearing but said that he'd go back and take another look at the situation.

He got to the classroom and had the teacher show him what she was seeing. Sure enough, she pointed out several more roaches that were in the classroom. Terry said to the teacher, "This doesn't make any sense. You've got a very clean classroom and there is no food or water in here to attract them. I'll talk to the operations manager and schedule a retreatment this weekend."

The crew went back that Saturday and really checked every nook and cranny in that portable building. Additional treatments were made and his technician assured Terry that he had fixed the problem.

The operations manager called Terry again on the following week to say that the roaches were still there. Terry said to himself, "This is completely nuts! There's no way they could still have a roach problem. If they still have roaches, someone must be bringing them from home in their lunch bags or backpacks."

Terry went back to meet with the teacher and he shared his suspicions with her. Together, they went through all the items and searched for a clue, but there were no signs of anything to be found. By this time, the teacher had lost all patience and suggested that maybe it was time to call another pest control company. Terry was not ready to give up, and he told her that he was going to reinspect the unit's

(Turn the page)

80 Years Ago . . .

On April 10, 1938, the experimental FM radio station W2XMN (now WFDU) began on-air testing in Alpine, New Jersey. It was the first FM station in the US, and regular broadcasting began in 1939.

The Actor Who Played "Jim Rockford"

"I never wanted to be an actor. I got stuck in it and kind of liked what I was doing."

James Garner, born April 7, 1938

Rave Reviews!

“Termite Terry and their staff members continue to impress us with their prompt follow up on our calls, and prompt follow through on any treatment or repair work we have needed. Eric has been very professional, friendly, and supportive when doing an inspection and always provides us with a complete examination of where and what needs attending to, to maintain our home in the best possible condition.

Thanks to everyone for doing such a great job of keeping our house termite free, and for caring about it as much as we do, when we call them for support.”

Ron Mondragon
Huntington Beach

“Termite Terry is A+++!!! You should hire Termite Terry. (Note: I also had 4 other competing companies inspect/quote; their inspectors were not as knowledgeable & some not even honest!) Termite Terry Pest Control sent out a gentleman named Skip to conduct an inspection of my home. Skip is an educator who will tell you everything you should know about termites. He was polite, neat & professional. Skip’s inspection was far more thorough than the other 4 companies who visited my home. Termite Terry’s office staff was responsive & friendly. Inspection & work were scheduled & completed quickly. The workers were all as professional, kind & neat as could be imagined. The price for the completed work was extremely competitive – lower than other companies. I feel blessed to have found such a helpful, quality service. Thank you Termite Terry Pest Control!”

Holly Moss
Trabuco Canyon

exterior.

He went all the way around the portable building again, looking closely for any signs. The underside of the building was also re-checked.

Now that he was completely frustrated, Terry sat down on the room’s front porch. He said to himself, “This just doesn’t make any sense. I’ve looked everywhere and there’s no reason why this place should have a roach problem. They’ve got to be coming from someplace else!”

Terry stood up and started looking around the playground area. It was all paved and there was nothing placed near the building. However, he did notice that there was a very old tree, located about thirty feet from the building. With nothing else to look at, he decided to walk over to see the tree up close.



“Termite” Terry
As Columbo

This tree was old and appeared as though it was dying. After looking closer, Terry noticed a large hole on the side of the tree, where an old branch had broken off.

Terry went back to his truck to get a ladder. Once he got the ladder in place, he climbed up to see what was going on inside of this hole in the tree. Using his flashlight, he looked inside and found hundreds and hundreds of American roaches inside. “I can’t believe it! This is where they’re coming from,” he said out loud.

Terry met with the operations manager and showed him where

hundreds and hundreds of American roaches were living in the tree. Terry went on to explain that this tree was literally a cockroach factory, and it was the likely source of their roach problem.

The tree really was in bad shape. Its center core had rotted out and it was virtually hollow. Treatment of this tree would have been impractical, and the process would have probably done even more harm to it. The tree was also a potential safety hazard because it was so weak, and it could be easily blown over during a wind storm. For these reasons, both of them agreed that the tree should be removed.

Termite Terry thought that the problem had finally been put to rest until he got another call a week later. The operations manager called to tell him that certain members of the community were protesting the removal of this old tree. After revisiting all of the reasons of why the tree needed to be removed, they agreed that the only way to convince these people of the need to remove it, would be for them to see the tree in person.

A few days later, these members of the community met with Terry and the operations manager at the school’s tree. Most of these community members were older women, who were wearing long flowing dresses, large hats and high-heeled shoes.

As Termite Terry spoke to the group, he explained that the tree had rotted out, and it was now filled with roaches. He went on to tell them that these were very large American roaches.

Terry then asked if they would allow for him to demonstrate how well these roaches could fly. Their permission was granted, so Terry then climbed up on the ladder and proceeded to spray some insecticide into the hollow tree.

Only a moment later, dozens and dozens of roaches started flying

out of the tree and they headed straight toward this group of spectators. All of them panicked, turned, and started to run. The operations manager's shiny dress shoes slipped from under his feet, and he fell. Two of the ladies also tripped and fell to the ground, as their high-heeled shoes gave way.

Terry ran over to help everyone get back on their feet, and all of them quickly left the school after that.

Needless to say, the school's tree was removed shortly thereafter, and the school's roach problem was solved.

Have a roach problem that you need help with? **Call us at (949) 631-7348** and we'll be happy to schedule an appointment at your convenience.

Amazon Services Busted For Selling Illegal Pesticides

The U.S. Environmental Protection Agency (EPA) announced an agreement with Amazon Services, to protect the public from the hazards posed by unregistered and misbranded pesticide products.

The agreement settles allegations that Amazon committed nearly four thousand violations of the Federal Insecticide, Fungicide and Rodenticide Act (FIFRA). These violations dated back to 2013, and were for selling and distributing imported pesticide products that were not licensed for sale in the U.S.

Pesticide products that are sold or distributed without a valid EPA registration are referred to as illegal pesticides. Only certain minimum risk products are exempt from having to be registered.

The list of cited products included: "3pcs Cockroach Bugs Ants Roach Kills Chalk", "Miraculous Insecticide Chalk", "HUA Highly Effective Cockroach Killer Bait Powder",

"RBTZ Safe Highly Effective Roach Killer Bait Powder", and "Green Leaf Fly Killing Bait".

As part of the agreement, Amazon will develop a special safety training course to help protect the public, and pay a penalty of \$1,215,700.

President's Economic Stimulus

While everyone else in Washington DC is making excuses, President Termite Terry is working behind the scene to grow our economy.

Here are just a few more of your fellow citizens who have benefited from his Economic Stimulus Plan:

- Laura Young of Huntington Beach referred us to Sandy Wilson of Huntington Beach.
- Patti Ball of Mission Viejo recommended our service to Dina Dana of Irvine.
- Tracy Kelmedenny of Irvine referred us to Dan & Tracy O'Leary of Irvine.
- John Decroix of Costa Mesa recommended our service to Josephina Navarrette of Norwalk.
- Holly Moss of Trabuco Canyon referred us to her neighbor, Frank Alvarado of Trabuco Canyon.

The President's plan is easy and with your help, we can **double the number of people who get FREE GAS each month**. All you have to do is simply refer us to someone who needs a termite treatment, wood repairs, or a monthly pest control service. And, if they hire us, we'll send you a **\$50.00 Gas Card**. That is real economic stimulation you can bank on!

April Is National Pecan Month

April is National Pecan Month and it is time to think outside the pie and grab a handful of pecans! Here are some fun facts about these healthy nuts:

- Pecan trees are native to North America and 80 percent of the world's pecans are produced in the U.S.
- The name "pecan" is a Native American word that was used to describe nuts requiring a stone to crack.
- A pecan tree will mature in 12 years, and in ideal conditions they can live more than 200 years.
- The pecan pie was created by French settlers in New Orleans.
- The torch handles for the 1996 Olympic Games were made of Georgia pecan wood.
- Pecans are so popular in Texas that the pecan tree was adopted as its state tree in 1919. You should also know that "Butter Pecan" ice cream is a Texas invention.
- Pecans contain more antioxidants than any other nut variety.
- It takes about 78 pecans to make the average pecan pie.
- The city of Albany Georgia claims to have more than 600,000 pecan trees, and has earned the title as the Pecan Capitol of the U.S.
- Pecans can help reduce the risk of heart disease and lower cholesterol levels.
- Pecan trees only produce nuts every two years.
- A handful of pecans may improve your love life, because they contain nearly 10 percent of the recommended Daily Value for zinc.
- There are more than 1,000 varieties of pecans. Many of them are named for Native American Indian tribes, including Cheyenne, Mohawk, Sioux, Choctaw, and Shawnee.
- Pecan wood is often used to make furniture, paneling, and flooring.

"Termite" Terry's Insider Information is Published by:

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Giant Rats Invading California. Should We Start Eating Them?

Giant rats that are about the size of a beagle have now been spotted in Merced, Stanislaus, Tuolumne, and Fresno counties. These gigantic rats are called "nutria" and they can quickly turn a lush green marsh into a wasteland.

Nutria look similar to beavers. Adults have a body that is 2 feet long, they weigh 15-20 pounds, and their tails are 1-1½ feet long. Once introduced, nutria populations increase rapidly. They can produce their first litter by 8 months of age, they breed year-round, and have up to three litters per year, with 2-13 young per litter.

No one knows how these nutria got there. They were thought to have been eradicated from California back in the 1970s.

California officials are very concerned of the millions of dollars in damage these animals can cause. Nutria are burrowers, and they frequently cause water retention and flood control levees to breach. They consume up to 25% of their body weight in vegetation each day and waste up to 10 times as much, causing extensive damage to native plants and the soil structure. Nutria are hosts for tuberculosis and septicemia, which are threats to humans, livestock, and pets. They also carry tapeworms, which can contaminate swimming areas and drinking water.

The U.S. Department of Agriculture and the U.S. Fish and Wildlife Service are working to tackle this problem in California. They are asking that \$10 million dollars be set aside to fund an invasive species program.

Another suggestion to control this pest would be to eat them. Did you know that you can feed four to six people with the meat from just one nutria? Some say that the meat taste like white chicken, and that it has a very mild flavor. Do any of you want to join me for a "filet de rat" dinner? On second thought, you can go for dinner tonight without me!



"Termite" Terry Singleton