

"TERMITE" TERRY'S INSIDER INFORMATION

TOP SECRET

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How You Should Schedule Termite Treatments & Repairs

We recently did a termite inspection on a woman's home. Her contractor had just finished putting on a brand-new roof and her home appeared to be in good shape. But, after we did our inspection, we discovered that she needed about \$6,000 worth of dryrot and termite damage repairs done. Worse yet, a substantial amount of her brand-new roof would have to be removed and replaced (At even more costs!) so we could do the necessary repairs.

How could this happen to anyone? Why would any roofer put a brand-new roof over heavily damaged fascia boards, roof sheeting, and rafters? Unfortunately, a lot of home owners experience stories like this every day.

Many homeowners in Orange County are going to be doing termite treatments, wood repairs, and home improvements this summer. The purpose of this article is to help you learn how to do things in the proper so you can avoid making mistakes like this woman made. It may also help you to save yourself a lot of money.

What You Need To Know!

Let's say you are thinking about replacing your old roof. Here are just a couple of the pitfalls a homeowner may face if things are not done in the proper order:

1. In our experience, **9 out of 10 homes** we inspect with new roofs have had a **new roof installed over old rotten and termite infested wood**. This means that if

the homeowner wants to replace the damaged wood at a later date, portions of their brand-new roof may have to be removed. This will result in substantially greater costs, and can void the warranty of the new roof.

2. Many homeowners fail to address their home's termite problems or painting before installing a new roof. Can you imagine how upset these owners are when they find out that the termite crews and painters have damaged their new roof? The situation can be especially bad if their home has a new tile roof.

Thinking of having your home painted? Watch out because you'll find that many of the painters in our area are in a big hurry to finish the job and they will go ahead and paint right over old dryrot and termite damage. This is not good! The paint won't stick and in a very short time the paint will start flaking off in these damaged areas, and your new paint job will be ruined. It also means that if you do decide to repair the wood damage at a later date, much of your new paint job will be thrown into the trash, and you'll have to have your home painted again. House painting is expensive, so why would you want to pay to have it done twice?

How To Prevent A Lot Of Headaches And Save Thousands Of Dollars

Call Termite Terry at (949) 631-7348 and have your
(turn the page)

40 Years Ago . . .

On April 23, 1985, the Coca Cola Company changed the formula of Coca Cola and launched it onto the market as New Coke. The response was overwhelmingly negative and the original formula was restored within three months.

Remembering Albert Einstein

"If you can't explain it simply, you don't understand it well enough."

Albert Einstein, died on April 18, 1955

Rave Reviews!

“Upon hearing attic noises in the evening, I put a call into Terry – who immediately scheduled an appointment. He & an assistant arrived promptly and took a look into the attic – as well as surveyed my home’s exterior and garage. Thankfully he saw no signs of critters in the attic, and he made a couple of suggestions as to trees that should be considered for trimming to make it less easy for any critter to land on the roof. They spent at least an hour here . . . and he didn’t charge me anything for the visit!! Terry wouldn’t even accept any payment – at all. We think the noises may simply be the temperature differential as the evening cools down . . . but it was very reassuring to know that nothing is scampering around the attic.

Terry is honest, thorough, punctual, and professional.”

Melanie Sanders
Costa Mesa

“We have been using Termite Terry for years. He helped to get rid of our awful rat problem. We have orange and lemon trees in Fountain Valley, and they bring out all sorts of critters.

Terry’s crews are always on time and follow up without me asking.”

Julianna Feesago
Fountain Valley

home inspected **before** you start any work. Areas that need repairs will be noted, and if termite treatments are needed you’ll learn of the different options you have available.

Schedule your work in sequence so you don’t wind up doing the same work twice. If you’re not sure about the order, **call us** and we’ll be glad to assist.

Here is a typical schedule we suggest for homes that are being re-roofed:

1. Call Termite Terry and order a termite inspection, so you’ll know what is needed before you start the project.
2. Have your roofer remove the existing roof and have our carpenters replace all damaged wood as needed.
3. If a fumigation or termite treatment is needed, have it done at this time.
4. Have all the wood trim and exterior painted as needed.
5. Last, have your roofer install the new roof.

By doing things in this sequence, no one will need to go back on the roof again, and your home will be set to go for another decade!

For homes being painted, we suggest the following schedule:

1. Call Termite Terry and order a termite inspection so you’ll know what is needed before you start the project.
2. Have our carpenters replace all the dryrot and termite damage as needed.
3. If a fumigation or termite treatment is necessary, this is the time to do it.
4. Next is painting.
5. If roof repairs are needed, always have a roofer do this as your last project. You don’t want anyone walking on the roof after they are finished!

Every situation is different, but this schedule works very well for most homeowners, and you’ll save yourself

a bunch of headaches and money, too!

Are you getting ready to start your home improvement project? **Call us at (949) 631-7348** and we’ll schedule an inspection at your convenience!

New Report: Rising Rat Populations

A new study led by professor Jonathon Richardson, at the University of Richmond, revealed that rising rat populations in cities are linked to a warming climate and the growth of cities.

Researchers analyzed public complaint and inspection data from 16 cities around the world. They found a strong link between rising rat numbers and three key aspects of the urban environment. These were: human population density, urbanization, and warming temperatures.

Of the 16 cities in the study, 11 had significant increases in rat numbers. Only three cities experienced decline.

The cities that experienced greater temperature increases saw larger increases in rat numbers. Those cities with more dense populations and more urbanization also had larger increases in rat numbers.

Richardson was very concerned about the link between climate warming and rat trends. When the temperatures increase, it may be expanding the seasonal activity periods for rats. He said, “Even an extra week or two of aboveground activity for wild rats can translate to one or two more reproductive bouts, accelerating population growth. Those working to manage rat populations will need to factor this climate-accelerated growth into their rat management planning.”

Rising global temperatures are beyond the control of individual cities. The study, however, did

make it clear that cities need to:

1. Invest more resources (budget and staff) to the problem.
2. (a) Develop proactive rodent management plans that prioritize making the urban environment less conducive for rats (e.g. removing access to food waste).

(b) Enact and enforce regulations related to rodent exclusion in building codes.

(c) Do timely removal of loose materials that rodents can use for harborage (e.g. clutter and debris).

(d) Devote more resources to lethal and nonlethal control, public education, and provide surveillance for areas of infestation across the city where intervention efforts are required.



3. Start collecting systematic data on rodent activity and abundance rather than relying on public complaint data.

“Only by confronting the environmental factors that allow rats to thrive, and by giving municipal rodent managers the resources and tools they need, can we hope to rein in our growing rat problem,” Richardson said.

President's Economic Stimulus

The State of California is raising the taxes on gasoline this year, and

they estimate the price you pay at the pump will go up about 65 cents per gallon. This is not good news for any of us! President Termite Terry “feels your pain” and wants to help by giving you a FREE tank of gas.

Here are just a few more of your fellow citizens who have benefited from his Economic Stimulus Plan:

- David Smith of La Habra referred us to David Simeral of La Mirada
- Nancy Davidson of Costa Mesa referred us to Daniel Hoffman of Costa Mesa.
- David Rueter of Rancho Santa Margarita referred us to Barry Vaniel of Dana Point.
- Mathew Dougherty of Long Beach recommended our services to Jayne Starks of Long Beach.

The President's plan is easy and with your help, we can **double the number of people who get FREE GAS each month**. All you have to do is simply refer us to someone who needs a termite treatment, wood repairs, or a monthly pest control service. And, if they hire us, we'll send you a **\$50.00 Gas Card**. That is real economic stimulation you can bank on!



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National Licorice Day

April 12th is National Licorice Day, so let's look at some fun facts this treat that is enjoyed around the world:

- National Licorice Day was started in 2004 by Licorice International and the National Confectioners Association.
- The sweet flavor of licorice comes from the roots of the *Glycyrrhiza glabra* plant. This plant is a member of the bean family *Fabaceae*.
- The word licorice stems from the Greek for “sweet root”. Licorice contains *glycyrrhizin* which is up to 50 times sweeter than sugar.
- Licorice has been used medicinally for many years. King Tut had a lot of it in his tomb in 1323BC!
- The Netherlands has the highest per capita consumption of licorice candy in the world.
- Red licorice is just a cherry flavored candy that is made into a string.
- Salty licorice started off as a cough remedy. Many liked the taste and it became very popular in Northern Europe and Scandinavian countries.
- Many herbal teas use licorice root as a flavoring, and for health benefits. Some use it for infection protection, to reduce acid reflux, and for an upset stomach.
- Aniseed oil is often used as a substitute for licorice flavor. The taste is similar but it does not offer the same health benefits.
- Licorice extracts contain a compound called carbenoxolone, which may help slow the aging of the brain.
- To celebrate the day, you may want to try a new type of licorice. May we suggest you try sweet Finnish licorice, black licorice caramels, licorice chalk, or raspberry licorice.
- If you're going to buy a pack of gum, don't forget about Black Jack Chewing Gum. It was brought back to our markets in 2019! ☺

A FREE Monthly Newsletter for Friends and Clients of:

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I Guarantee It.”**

Mice Take The Lives Of Gene Hackman And His Wife

Gene Hackman, and his wife, Betsy Arakawa, were found dead in their home by two maintenance workers on February 26th.

When the police arrived, Gene Hackman’s body was found on the kitchen floor, and Betsy’s was found lying on a bathroom floor with pills scattered nearby. The police said the circumstances appeared to be suspicious, so they ordered a thorough search and investigation.

They found no outward signs of injury, but it appeared they had died days (or weeks) before because their bodies were decomposing and partially mummified. Carbon monoxide poisoning was ruled out, and both tested negative for Covid-19.

According to reports, Betsy was last seen or heard from on February 11th, when she entered her home’s gated community after a day of running errands. Medical examiners believe Mr. Hackman died on February 18th, when his pacemaker recorded his last heartbeat.

The chief medical examiner has now determined that Betsy died from hantavirus pulmonary syndrome, a rare disease that results from infection through contact with rodents. The most common rodent to spread this disease is the deer mouse (*Peromyscus maniculatus*). 136 of these infections have been reported in New Mexico, where they lived, over the past 50 years. 42% of those infections were fatal.

At the age of 95, Mr. Hackman suffered from heart disease and advanced dementia.

Investigators believe that without having Betsy there to take care of him, it may have led to his death. His autopsy revealed he had not eaten in days.

The legendary actor, and his wife, were a loving couple who enjoyed a life together for over 30 years. Their friends say she would do anything to keep him healthy.

Ladies and gentlemen, please don’t let rodents ruin your life. If you have rodents in your home or business, it is time to get rid of them, NOW!



“Termite” Terry Singleton